



GLOBAL EXPOSURE, LOCAL PERSPECTIVE



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SULEMAN DAWOOD SCHOOL OF BUSINESS

LUMS, a not-for-profit university, is a unique destination for lifelong learning. The Suleman Dawood School of Business (SDSB) at LUMS is the top business school in Pakistan. The School has built its reputation through its world-class faculty with PhDs from some of the best institutions around the world. Their cutting-edge research and innovative teaching practices ensure a truly transformative learning experience. SDSB is also the first business school in the country to achieve accreditation by AACSB International — The Association to Advance Collegiate Schools of Business (AACSB) - a testament to the quality of research and pedagogy that makes SDSB stand out not only in the region, but around the world.

THE PHD MANAGEMENT ADVANTAGE

Research and teaching at LUMS truly offers its community 'Learning Without Borders' by breaking academic, geographic and socio-economic barriers to make education accessible to all. The University continues to be an intellectual hub, rich with varying perspectives and transformative ideas. With an environment brimming with inclusion, unity, and boundless knowledge, learning continues in and beyond the campus walls with the aim to develop innovators, leaders and change-makers who can contribute to the community and build strong borderless networks.

The PhD Management at SDSB is an interdisciplinary programme that provides exposure to global best practices and training in rigorous research methods, while focusing on social impact both in a specialised local context and in terms of the global economy. Our PhD graduates have the expertise to use theory and empirical research to solve complex challenges in public, private and non-profit sectors in Pakistan and abroad. Our graduates standout as forward thinking leaders in their domains in academia, international think tanks, and the development sector.

HOW OUR PHD STUDENTS ARE MAKING A MARK IN RESEARCH*

21 articles published in A*/A ranked international journals (According to the Australian Business Dean's Council (ABDC) journal rankings)



45 articles published in international journals



conferences

*2014-2020

PROGRAMME STRUCTURE

Coursework 1.5 Years	Comprehensive Exam and Proposal 1 Year	Dissertation 1.5 Years
30 credit hours	30 credit hours	

PhD – Year I Fall	PhD – Year II Fall	PhD – Year III Fall	PhD – Year IV Fall
4 Courses (OB, OM, FINN)* 11 Credit Hours	3 Courses (OB, OM, FINN) 8 Credit Hours	Proposal Defence	Work on Dissertation
PhD – Year I Spring	PhD – Year II Spring	PhD – Year III Spring	
4 Courses (OB, OM, FINN) 11 Credit Hours	Comprehensive Exam – B	Work on Dissertation	Work on Dissertation
Comprehensive Exam – A			Dissertation Defence





Total credits required for graduation Coursework = 30 credit hours Research Work = 30 credit hours



"LUMS offers a rigorous PhD Programme that prepares students for a top-level career in international management or academia. Most LUMS faculty members are known globally for their research and publications, and are ideally suited for supervising PhD students."

Dr. Peter Lund-Thomsen

Professor, Corporate Social Responsibility/Sustainability in Developing Countries, Copenhagen Business School, Denmark





OUR PROGRAMME OFFERS

- A world-class curriculum
- Access to latest research on real-world issues and solutions
- Global linkages through international faculty and conferences
- Rigorous research training
- Specialisation in three broadly defined, exhaustive disciplines:

Organisational Behaviour and Strategy

Finance

Operations Management

EXTENSIVE ADMISSION SUPPORT

Free GMAT/GRE (General) **Preparation Workshop**

To facilitate applicants for their GMAT/GRE (General) preparation, LUMS organises free workshops.

Details are available through the LUMS website or the PhD Programme Office.

Research Proposal Development Workshop

This dedicated workshop is led by faculty to help applicants develop robust research proposals that meet the requirements of the LUMS admission process.

Application Advice and Guidance

The PhD Programme Office is available to assist applicants, help them understand the admission process, and provide indvidualised advice.

For assistance, please contact:

PhD Programme Office +92 42 35608283 phd.mgt@lums.edu.pk



"The PhD at SDSB has provided me with excellent qualitative and quantitative research skills for carrying out cross-disciplinary research and publishing the results in high-quality impact factor journals. It has also helped me grow in my professional role, where I am working on research-based innovative water solutions for sustainable development."

Dr. Azeem Ali Shah

Senior Regional Researcher, Governance of Water Institutions, International Water Management Institute, Pakistan

FINANCIAL SUPPORT

Full funding for four years, which covers tuition, registration, admission fee and a monthly living expense stipend.

ADMISSION CRITERIA

Applicants must meet the minimum eligibility criteria in order to be considered for admission to the PhD Programme.

Admission is purely merit-based and rests solely on the following criteria:

- Academic Record
- Performance in Admission Test
- Research Statement
- Completed and Submitted Application Form and Supporting Documents by the Stipulated Deadline
- Application Review
- Interview Performance (If called)

Note: This is the minimum criteria that applicants need to fulfil in order to be eligible to apply. Fulfilment of this criterion does not guarantee admission to LUMS.



"This programme has the best coursework in Pakistan, and is amongst the best in the world. It helps students shape a research mindset. They are provided constant support and inspiration via data access, software procurement, trainings, workshops and through interaction with international researchers."

Syed Tariq PhD Candidate



"The PhD programme at SDSB equips one to meet academic and professional challenges. I consider myself extremely lucky to have learnt from and interacted with the best faculty in Pakistan. The training, scholarly interactions and intellectual discourse with researchers from around the world has given me immense international exposure and learning."

Dr. Fariha Zahid PhD 2020

Academic Record

A minimum of 18 years of education is required for applying to the PhD Programme in Management.

Applicants are required to have obtained their Undergraduate and/or Graduate degrees related to Management, including but not limited to Economics, Accounting, Finance, and Operations. We welcome applications from other fields as well, especially from Social Sciences and Engineering, but such applicants may be required to complete some non-credit coursework.

Applicants who have obtained their degrees from institutions that are not listed with the Higher Education Commission (HEC), Pakistan, will be required to obtain an Equivalence Certificate from the HEC. For further information, please visit: www.hec.gov.pk.

As minimum academic performance, all applicants must have obtained a CGPA of at least 3.0 (on a scale of 4) or First Division (60% in the annual system) in their Master's degree (MPhil/MS/Equivalent).

Performance in Admission Test

Applicants are required to take one (1) of the following tests in order to be considered for Fall 2021 admission:

- Graduate Management Admission Test (GMAT) or
- Graduate Record Examination (GRE)

Applicants can register for GMAT/GRE (General) through www.mba.com and www.ets.org respectively.

Research Statement

Applicants are required to submit a well-developed research proposal. The PhD dissertation will require substantive empirical work and is intended to extend knowledge on a particular subject of interest to the management academic community.

Complete Application Form (Online) and Supporting Documents

The complete online application, application processing fee and supporting documents should be submitted online by the stipulated deadline. Submission of a minimum of two recommendation letters is compulsory.

Application Review

A faculty committee will review applicant files, shortlist and finalise admission decisions. Applicants are encouraged to provide complete information regarding their academic achievements, research reports, attended workshops, and extracurricular activities and must tell LUMS about their success stories in order to substantiate their applications.

Performance in Interview

Shortlisted applicants may be called for an interview.

For further details, please visit:

https://lums.edu.pk/programmes/phd-management **PhD Programme Office** +92 42 35608283 phd.mgt@lums.edu.pk

Note:

- GMAT/GRE (General) taken more than five years before the admission deadline will not be considered valid.
- If the applicant has taken more than one test, then the best score will be considered for application evaluation.
- For equivalency details for the GRE (General) and GMAT, please see: https://www.ets.org/gre/institution s/admissions/interpretation resour ces/mba comparison tool/
- We are aware that the current COVID-19 crisis poses difficulties for applicants to submit test scores. Under the circumstances, you can apply to LUMS Graduate Programmes without test scores being submitted (if you haven't taken the test yet). Applications can be submitted without the test scores provided all other application components are complete upon submission.
- If no admission test is scheduled due to test centre closure by April 30, 2021, LUMS will process applications using the available information. If shortlisted, applicants may then be asked to appear for an interview followed by a conditional acceptance if you are successful. Once, test centres are functional, you will need to sit for the test and attain the minimum test score required by the University.

DATES TO REMEMBER

Deadline to take GMAT/GRE (General)

April 30, 2021

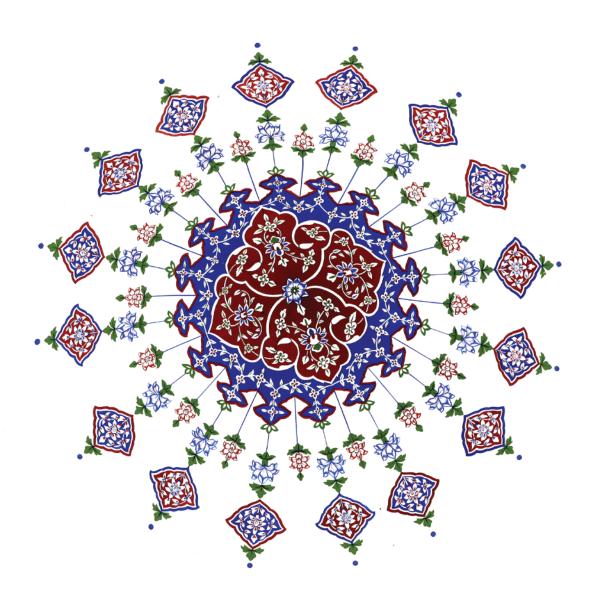
Deadline to apply

May 04, 2021 5:00 pm (PST) Deadline to submit online supporting documents

May 07, 2021

Admission decisions

June 15 -July 31, 2021



LUMS

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