

DATES TO REMEMBER

Deadline to take GMAT/GRE
(General)/NTS GAT (General)

June 1, 2021

Deadline to apply

June 8, 2021

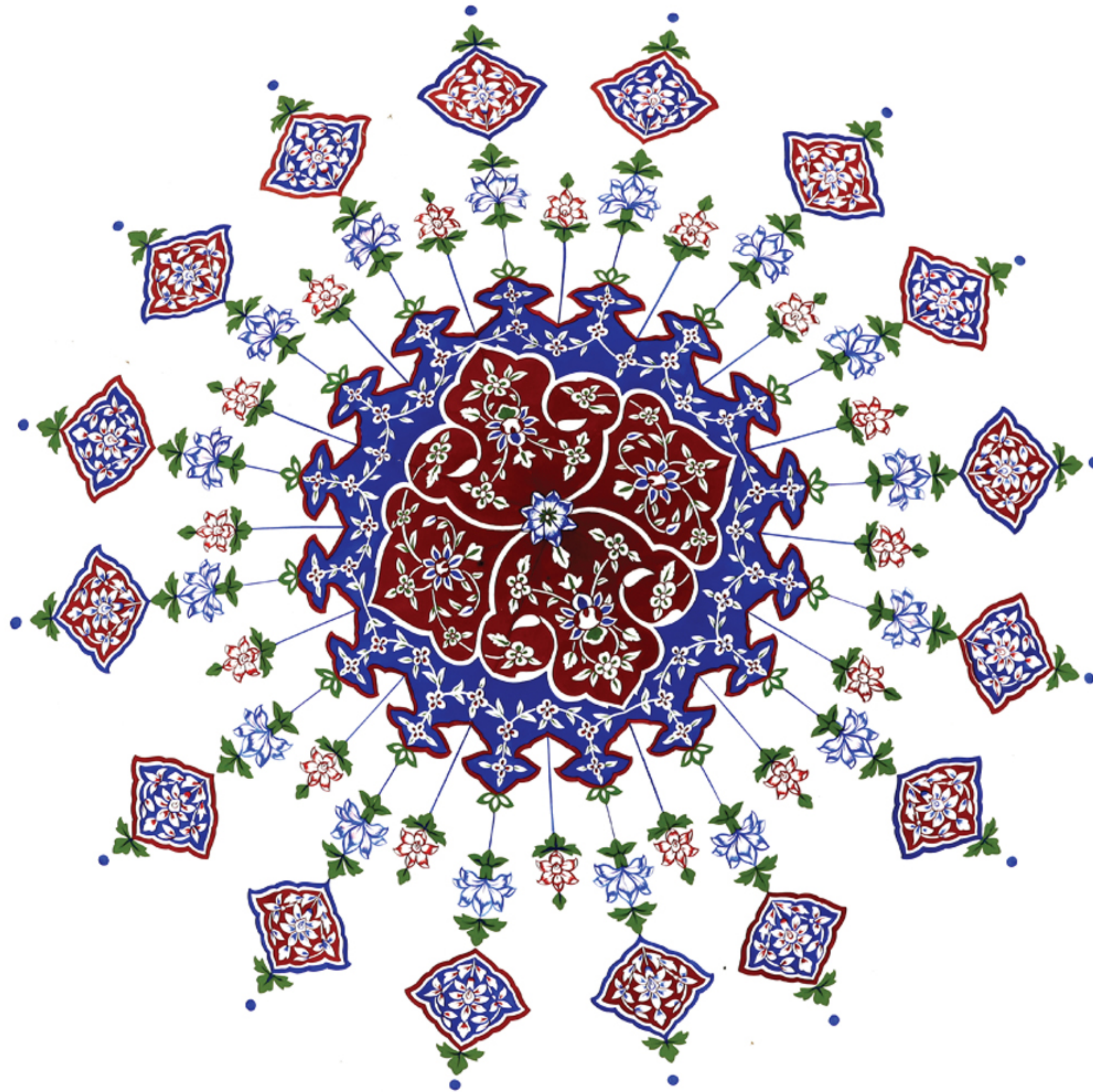
5:00 pm (PKT)

Deadline to submit online
supporting documents

June 11, 2021

Admission decisions

**July 15 -
July 31, 2021**



LUMS

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#LearningWithoutBorders
#MeritMatters



MASTER OF SCIENCE (MS)

SUPPLY CHAIN AND RETAIL MANAGEMENT

F A L L 2 0 2 1

SULEMAN DAWOOD SCHOOL OF BUSINESS



DRIVE COMPETITIVE SUPPLY CHAINS

DEAN'S MESSAGE



What makes LUMS unique is its power to transform individuals. Few things in life can be as impactful as undertaking graduate studies at Pakistan's top business school. Our Master's students have an urge to act with intelligence, insight and speed. The MS degree in Supply Chain and Retail Management aims at helping you achieve this. It will expose you to a diversity of instructional methods, to areas in the field never before integrated together, assist you in developing a network of like-thinking peers, and drive you to become an industrial change-maker seeking to positively impact society. Your choice of coming to LUMS will sculpt you into a leader capable of shaping tomorrow.

We're looking forward to welcoming you in the Fall.

Dr. Alnoor Bhimani
Honorary Dean
Suleman Dawood School of Business

PROGRAMME DIRECTOR'S MESSAGE

Supply chain and retail management combine knowledge of two important and highly interdependent functions, i.e., supply chain and retailing. These functions have become fundamental sources of competitive advantage in the delivery of value to customers. Thus, they have witnessed growth and have become significantly more mainstream and complex in the last couple of decades. As a result of this ongoing growth and emphasis, the industry's requirement has outpaced the supply of quality talent in these functions in Pakistan and the region.

The MS in Supply Chain and Retail Management programme will develop individuals who can design and manage strategic, structural, and performance elements of an organisation's supply chain and retailing functions. The programme leverages the world-class faculty, high-quality teaching material, and eco-system at LUMS to deliver an intensive educational experience. In addition, the programme's delivery structure is designed to enhance its geographical diversity and reach. If you are already working and want to boost your trajectory or aspire for a career in supply chain and retail functions, we look forward to welcoming you to the MS in Supply Chain and Retail Management at the Suleman Dawood School of Business.

Dr. Shakeel Sadiq Jajja
Associate Professor



SULEMAN DAWOOD SCHOOL OF BUSINESS

The Suleman Dawood School of Business (SDSB) at LUMS is Pakistan’s top business school. Since its inception, SDSB has developed highly skilled graduates who have proven their ability to lead, transform and innovate, creating long-lasting impact in business and society.

THE UNIVERSITY AND THE BUSINESS SCHOOL ARE CONTINUING TO BUILD A NEW TOMORROW. THIS IS HOW:

- Ranked among the top 251-300 Asian universities by Times Higher Education (THE) Asia University Rankings 2020.
- Fully funded scholarships available for local and international students.
- Strong emphasis is placed on participant-centred learning.
- SDSB is a Harvard Business Publishing content partner

Top 50
in Asia for employability as ranked by QS Graduate Employability Rankings 2020.

Top 200
worldwide for employability as ranked by QS Graduate Employability Rankings 2020.

Over 80%
SDSB faculty members hold PhDs from the world’s leading institutions.

50%
scholarship is awarded to all women admitted to the programme.

SDSB is internationally recognised. It is Pakistan’s only business school to have achieved accreditation by AACSB International —The Association to Advance Collegiate Schools of Business (AACSB). Just around 5 per cent of the world’s business schools currently hold this distinction. SDSB’s AACSB accreditation speaks to the quality of its education and research, enabling it to stand out not only in the region but around the world.

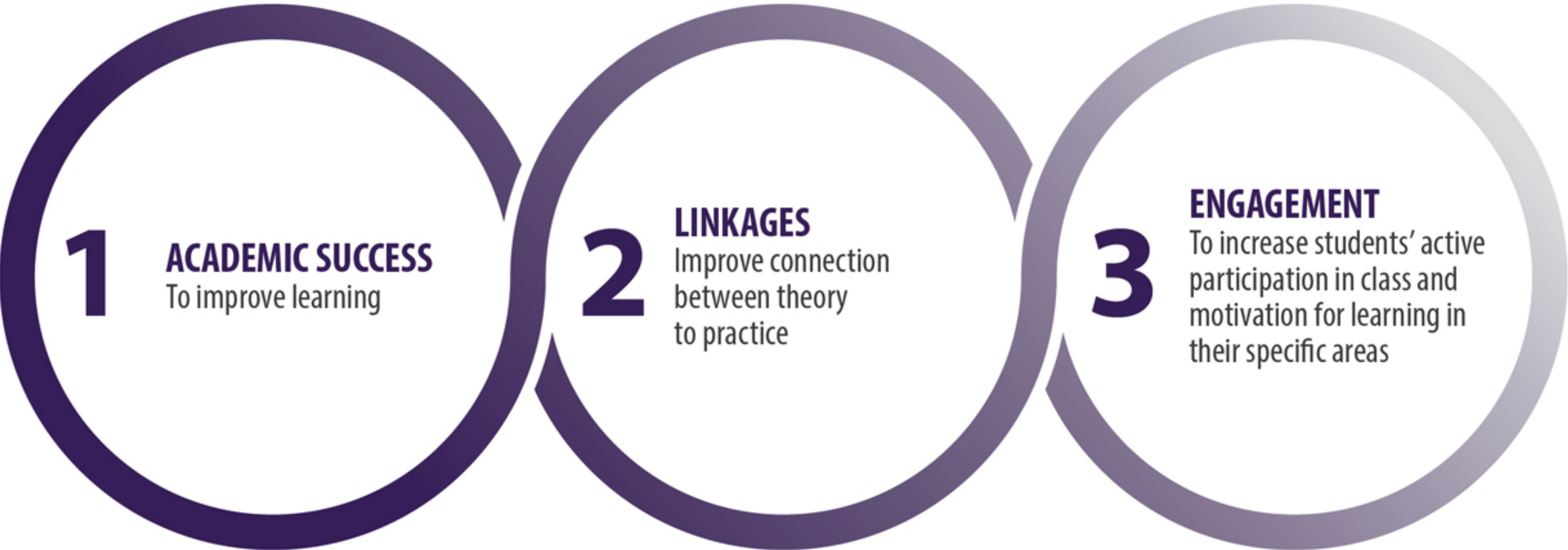
Research and teaching at LUMS extend its ‘Learning Without Borders’ philosophy across the University’s community by breaking academic, geographic, and socio-economic barriers to make education accessible to all. The University continues to be an intellectual hub, rich with varying perspectives and transformative ideas. With an environment brimming with inclusion, unity, and boundless knowledge, learning continues in and beyond the campus walls to develop innovators, leaders, and change-makers who can contribute to the community and build strong, borderless networks.

MASTER OF SCIENCE IN SUPPLY CHAIN & RETAIL MANAGEMENT (SCRM)

The Master of Science (MS) degrees are 1.5-year programmes envisioned to provide an intensive, rich, and innovative understanding of the intersection between business fundamentals and a focused specialisation area.

The MS in SCRM at the Suleman Dawood School of Business is a blended learning and weekend programme that will prepare you to lead supply chain and retail functions in local and international organisations. The programme will help you develop capabilities in the design, development, implementation, and improvement of major supply chain and retailing operations and provide an integrated understanding of their linkages.

The blended learning methodology at SDSB seeks to ensure:



As an MS Supply Chain and Retail Management graduate, you will:

- Understand supply chain and retail management in modern enterprises
- Understand warehousing and logistics management
- Recognise sourcing strategies and supplier management operations
- Learn the significance of internal collaborations within organisations and external coordination in the decision-making process across the supply chain
- Learn about supply chain and retail management for a competitive advantage
- Develop solutions to changing supply chain and retailing context needs.

The MS degree is intended for those individuals who aspire to explore and thrive on opportunities in various domains of supply chain and retail management in a range of industries. Graduates will have a variety of career options in areas such as:



PROGRAMME STRUCTURE

The MS SCRM programme requires 1.5 years to complete 33 credit hours. Classes will be scheduled on alternate weekends, with half the classes offered online in a blended learning format. Students with a non-business background may have to take foundation courses before beginning the formal MS programme.

The requirement and distribution of credit hours for the MS SCRM are as follows:

MS (SCRM)	
Graduation Requirement	Credit hours
Core Business Courses (Module I)	9 credit hours
Core Business & SCRM Courses (Module II and III)	18 credit hours
Thesis (Module IV)	6 credit hours
Programme Length	1.5 years

- **Module I Core Business Courses (9 credit hours)**
Courses will cover business economics, finance, marketing, and leading and managing people.
- **Module II and III Core Business and SCRM Courses (18 credit hours)**
Courses will cover operations and supply chain strategy, supply management, modelling and simulation, retailing strategy and operations, and business information and analytics.
- **Module IV - Thesis (6 credit hours):**
The thesis project gives an experiential and in-field opportunity for students to develop skills for various managerial roles within SCRM.

ADMISSION CRITERIA

Admission is purely merit-based and rests solely on the following criteria:

Academic Record

A minimum of sixteen (16) years of education leading to a Master's or Bachelor's* or equivalent degree in a relevant discipline including Business, Management and Commerce.

A student with a non-business background may be required to take pre-requisite courses to be determined by the LUMS Admissions Committee depending on the academic background of the applicant. Options to do this will be given to accepted applicants requiring pre-requisite courses.

*Applicants holding only a Bachelor's degree of less than four years' duration will be required to produce an equivalence certificate issued by the Higher Education Commission (HEC), Pakistan. Prior university studies must be from a university recognised by the Higher Education Commission (HEC), Pakistan.

Performance in the Admission Test

Applicants are required to take the GRE (General) or Graduate Management Admission Test (GMAT) or NTS GAT (General) in order to be considered for admission.

For further details on GRE (General), GMAT and NTS GAT (General), please visit www.ets.org, www.mba.com and nts.org.pk

NOTE

- ▶ GRE (General)/GMAT taken more than five (5) years before the admission deadline will not be accepted.
- ▶ NTS GAT (General) taken more than two (2) years before the admission deadline will not be accepted. A cumulative score of 50 in GAT (General) is a requirement for admission.
- ▶ If the applicant has taken more than one test, the best score will be considered for application evaluation.
- ▶ For equivalency details for the GRE (General) and GMAT, please see: https://www.ets.org/gre/institutions/admissions/interpretation_resources/mba_comparison_tool/
- ▶ As testing services for the GMAT/GRE/NTS GAT (General) are operational during this admission cycle (Fall 2021 admissions), applicants are required to take the test according to the stipulated deadline.
- ▶ If no admission test is scheduled due to test centre closure by April 30, 2021, LUMS will process applications using the available information. If shortlisted, you may then be asked to appear for an interview followed by a conditional acceptance if you are successful. Once test centres are functioning, you will need to sit for the test and attain the minimum test score required by the University

Statement of Purpose

Applicants will be asked to submit a written statement of purpose. It should identify in clear terms why they think they are suited to the programme. They should state how the degree would enable them to achieve their career goals.

Two Recommendation Letters

Recommendation letters should indicate the applicant's academic performance, commitment to excellence and their strong aptitude for business education. These can be from professional as well as academic referees.

Work Experience

The Master of Science programme does not require prior work experience. Students may, however, benefit from having worked in the relevant industry.

Submission of Online Application, Application Processing Fee and Online Supporting Documents

Complete online application, application processing fee and supporting documents should be submitted by the stipulated deadline. Submission of a minimum of two recommendation letters is compulsory.

Application Review

The relevant committee to finalise admission decisions will review shortlisted applications. Applicants are encouraged to provide complete information regarding their academic achievements, research reports, attended workshops, extracurricular activities and must tell LUMS about their significant experiences that can strengthen their applications.

Interview (if called)

Only short-listed candidates will be called for interviews.

FINANCIAL SUPPORT

The MS journey is an important investment for students and LUMS shares in this investment through several financial assistance programmes and interest free loans. Financial support is available to all eligible local and international applicants applying to our Master of Science programmes.

► MERIT SCHOLARSHIPS

75% scholarships are awarded to the top 3 candidates admitted to the programme.

► WOMEN SCHOLARSHIPS

Fostering, celebrating, and advancing women's leadership in business, a 50% tuition fee waiver will be awarded to all admitted female students.

► LUMS INTEREST FREE LOAN

LUMS offers interest free loans to local MS students based on annual financial needs assessment. These loans cover partial to full tuition fee expenses.

