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# Message from the **Pro Chancellor**, LUMS

### Syed Babar Ali

From writing award winning books, to making critically acclaimed movies, to being featured in the Forbes under 30 list of Social Entrepreneurs, LUMS alumni are contributing in different fields with credit. I am proud of our alumni who are passionate about giving back to their alma mater; Burhan Khan (MBA 1988) recently came back from a road trip, on a motorbike, around the world, which he undertook to build awareness about the LUMS National Outreach Programme (NOP).

We are constantly adding to the infrastructure at LUMS to accommodate the increasing number of programmes and students. With a separate building for the Law School already under construction, we are now working on the expansion of residential colleges and computer labs at LUMS. Besides introducing new majors to the university programmes, we continue to encourage the promotion of languages through the Gurmani Centre.

I am encouraged by the large number of LUMS alumni who have become entrepreneurs. Innovative ventures like Savaree, Delivery Chacha, Tintash, PakWheels and Groopic are an inspiration for others to follow.

Entrepreneurship can boost the economy of Pakistan and trigger development in the country and I am delighted that many alumni are thus playing an important role.

LUMS is keen to get the best talent from Pakistan and I am delighted to share that we have more than 400 NOP scholars at LUMS. We selected them from all over the country and are funding their education at LUMS. They need our support to become the stars that they are destined to be.



# Message from the Vice Chancellor, LUMS

### Prof. Dr. S. Sohail H. Naqvi

#### Dear Alumni,

The year 2014 was meaningful in more ways than one for LUMS and its fraternity. I feel pleased to share with you some of the major milestones from the year. Continuing with our mission to provide quality education to the deserving, bright youth of Pakistan, students were provided generous financial assistance ranging from 20% to 100% this year. The University disbursed over PKR 350 million in financial assistance of which approximately PKR 146 million was allocated to the National Outreach Programme (NOP) and to date, 742 students have benefited from the LUMS National Outreach Programme. LUMS, since inception, has disbursed over PKR 2.2 billion in financial assistance.

LUMS and the Government of Afghanistan collaborated to establish the Afghanistan Scholarship Programme (ASP), which is an exclusive scholarship for talented students of Afghanistan to study at LUMS, in its graduate and undergraduate programmes. The aim of the ASP is to extend scholarships to citizens of Afghanistan, to facilitate the creation of a talented youth pool for the development of their nation.

This year, LUMS led the field with the maximum Fulbright awards for 2015 with a record number of awardees - 57 MS level and 1 PhD level student. The Fulbright is highly competitive and such a large number of Fulbright recipients are an important indicator of the quality and world class standing of LUMS students in all the disciplines offered at the University.

More good news arrived as three senior year undergraduate students from the class of 2015 at the Department of Chemistry, Syed Babar Ali School of Science and Engineering (SBASSE), received fully funded PhD admission offers from several universities in North America. Sana Ashraf, a Humanities and Social Sciences (HSS) graduate of the class of BSc 2012 was awarded a fully funded PhD scholarship from the Centre for Arab and Islamic Studies (CAIS) at the Australian National University (ANU).

LUMS also went global this year by making SAT a prerequisite for all undergraduate programmes offered at the four schools at the University; while at the Suleman Dawood School of Business (SDSB), GMAT is now required for admission to the LUMS MBA and Executive MBA programmes. This brings LUMS at par with top universities across the world.

LUMS programmes are noted for their educational excellence. Recognising this, the Association of Chartered Certified Accountants (ACCA) has awarded exemptions from the first nine ACCA papers to graduates of LUMS from the BSc (Hons) Accounting and Finance programme.

Our efforts to enhance placement of our undergraduate students (661 in total) are bearing fruit and 94% of 2014 graduates have been placed to date. 163 students were inducted in universities for higher studies and 450 were placed on jobs. In the business school, 94% graduates were placed within six months after graduation and were offered 35% higher salaries than graduates of other business schools.

To support the University's increasing portfolio of programmes and majors, 40 new highly qualified faculty members were recruited in all four schools at LUMS; Suleman Dawood School of Business (SDSB), Mushtaq Ahmad Gurmani School of Humanities and Social Sciences (MGSHSS), Syed Babar Ali School of Science and Engineering (SBASSE) and the Shaikh Ahmad Hassan School of Law (SAHSOL). LUMS is home to 168+ PhD faculty members now, who are actively involved in research work. They have produced 151 Conference Papers, 5 Book Chapters, 179 Journal Papers, 11 Journal Cases, 76 LUMS Cases, authored 8 Books and worked on 366 Projects - Internal: 201 and External: 165, worth PKR 733 million.

It is also pertinent to mention that this year, for the first time, a Dean of Student Affairs was selected from amongst the faculty to consolidate the issues of the vast and diverse LUMS student body. Humanities and Social Sciences faculty, Yasser Hashmi was made the first Dean of Student Affairs at LUMS.

LUMS is continuously adding to its infrastructure. In line with this, a ground breaking ceremony for a separate building of the LUMS Shaikh Ahmad Hassan School of Law (SAHSOL), was held in 2014. The construction of the building is underway under NMF's supervision with Habib Fida Ali as the official architect. Construction of the new F5 girls hostel is also under process and is expected to be completed by the beginning of 2016.

The groundbreaking ceremony for the Coca-Cola sponsored Aquatic Centre at LUMS took place in May 2014. The Coca Cola Aquatic Centre will be built in line with FINA specifications and will measure 25 metres. The indoor facility will be operational for all seasons and certified for national and international competitions. With the addition of the Aquatic Centre, LUMS will be able to develop teams in swimming, water polo and other aquatic sports. Facilities at the Syed Maratab Ali Sports Complex, were further enhanced by the installation of air-conditioners at the male and female gyms and the squash courts.

To add to the conducive LUMS Eco-System, the LUMS Centre for Entrepreneurship (LCE) was established this year as an independent entity under the LUMS umbrella with the aim to support the University's commitment to encourage entrepreneurship in the country. The Centre is Pakistan's most comprehensive experiential development platform for prospective entrepreneurs that provides exploration, grooming and facilitating services to passionate start-up founders. I encourage you to make the most of the Centre's resources.

The LUMS App was also launched this year by the Department of Computer Science at LUMS. This app was developed by CS students under the guidance and mentorship of the faculty. The LUMS Trading Lab at SDSB went live in August 2014. A first of its kind across universities in Pakistan, it features Bloomberg terminals, live tickers linked to the stock exchange, touch-screen computers and modular furniture.

Other new initiatives at the university are MCB Lite

and a partnership with 1LINK. MCB and LUMS signed a MoU earlier in the year to work together on making LUMS the only cashless campus in Pakistan where faculty, students and staff would be able to carry out transactions using their MCB Lite Visa Debit Cards and mobile phones. LUMS has formed a partnership with 1LINK to provide financial services to students. Through this agreement LUMS students would be able to pay their fees through any 1Link member bank's Alternate Delivery Channels (Mobile Banking, Internet Banking, ATMs, IVR and Call Centres).

This year, I had the pleasure of interacting with our dynamic alumni at reunions held in New York, Boston, Dubai, Islamabad and Karachi. I would especially like to mention, Burhan Khan, from the first MBA class (1988), who went on a world tour on a motorbike to promote the LUMS National Outreach Programme (NOP). It is always heartening to see the effort that alumni put in to assist their alma mater with their time and resources. This association encourages LUMS to improve itself and continue to be a thriving centre for research and learning in the Asian region. With the support of our graduates we look forward to further growth in the future.

# FIZA FARHAN BSc 2008

Fiza Farhan graduated from LUMS with a major in Economics in 2008 and went on to do her MBA from Warwick Business School (WBS), UK. Fiza is currently the CEO of Buksh Foundation and Director, Buksh Energy Pvt. Ltd. Fiza Farhan has made it to the Forbes under 30 list of Social Entrepreneurs - being the 4th woman from Pakistan. This prestigious endowment has been made on the basis of bringing clean energy loans and innovative impact investment projects to the poor, rural areas of Pakistan and in this pursuit, has been able to train 135 women as energy entrepreneurs; who have brought solar energy to 6,750 households.

Fiza is an active participant in LUMS alumni activities and enthusiastically comes to her alma mater as a motivational speaker and for mentoring students. We recently had a quick chat with Fiza in between her session with an MBA class.

#### My favourite memory of LUMS

LUMS was clearly the best four years of my life and hence there is not one single favourite memory. If I look back at those 4 years, it was a roller coaster ride full of joy, laughter, crazy adventures, nighters that were actually fun, lectures and the passion for CP, late night snacking endeavours in Defence Market and what not. LUMS was home for me for those 4 years as I lived in the dorms even after my parents shifted to Lahore in the second year. Not only did I get the best academic experience, challenge and enlightenment that Pakistan has to offer but also found the most wonderful friends for life and even my husband! I mostly joke about LUMS being Lahore University of Matrimonial Services considering the great match making stories from our batch. We are all one big happy family now!

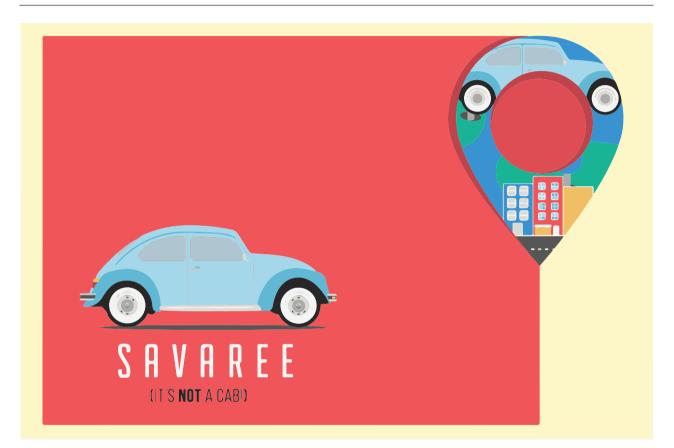
#### The LUMS edge

Honestly, I feel LUMS was the most challenging time of my life - the course work, extensive readings, long hours of study and nighters. All this does put some stress on the students but also enables them to fight any obstacle that will come in the future lives. Going through this four year process really matures you and empowers you to become a stronger person in general who is capable of taking any challenge positively. After LUMS, nothing seemed difficult anymore - everything seems like a breeze when you compare it to your routine at LUMS. After my Bachelor's at LUMS, I went straight to Warwick Business School in England for my Master's and while other students used to be tense and fretting about the study load there, I was very relaxed. That is because after going through the four years of LUMS successfully - nothing seems difficult anymore. This strength and enhanced potential to take on challenges, that I gained at LUMS, still keeps me ahead of many in my professional circle. The energy, the professional confidence, the strength to speak your mind and implement your opinion, the power to question and believe, the ability to go on and on without fail and most importantly the self-belief that we have come this far and we are destined to go further, is what I have gained from my time at LUMS, which I will protect and value my entire life.

#### **Future plans**

Life has been great to me. I am blessed to have achieved a lot in a short span of time. However, there is a lot more to do. The sectors that I work for, Renewable Social Development and Energy, Women Empowerment, are almost untapped industries in Pakistan, a country with a population of 200 million people. There is an enormous gap between the demand and the supply and therein lies my opportunity to keep working and creating new business models that would present solutions to these national challenges in the form of sustainable business opportunities. There is a lot more for me to do and create in the coming years. To name two of the many goals we have established within both the organisations -Buksh Energy Pvt. Ltd. is set to achieve 5% of Pakistan's total energy mix by renewable resource by 2020 while Buksh Foundation has set its mind to enlighten a million lives and create 4,000 women energy entrepreneurs by 2017. The future is bright not just for me but for Pakistan!

# QASIM ZAFAR BS 2014



Savaree, Pakistan's first online carpooling app was developed by LUMS (BS Electrical Engineering) graduate from the class of 2014, Qasim Zafar and his friend, Madeeha Hassan. The app provides easy travelling and conveyance options to students in Pakistan. Developed during the Lahore Hackathon in 2014, Savaree, got its developers the third position in the competition and hence they decided to continue working on their project.

The app aims to provide drivers and ride-seekers a chance to coordinate, share and explore routes to bring potential carpoolers together. Once downloaded, the app creates a user profile by asking a series of questions related to route, time, transport, pick-up and drop-off points. Once a profile is created and the route selected, the app offers the users some suggestions and after a mutual agreement, the user is set to carpool.

We had a brief chat with Qasim about his innovative venture.

#### How did the idea of Savaree come to mind?

Being a day scholar myself, I often felt the need for a proper setup where one could find rides that they trust. Some of my friends had been mugged by rickshaw-drivers, and buses take too much time. There are only so many friends whose route matches with yours. If I could formalise and automate the process of finding a ride



and bring together reliable people, I could solve this problem and build a community around it. That is where Savaree comes in.

# How has the response to the venture been so far?

There have been some very vocal critics, but the overall reception has been overwhelmingly positive. We constantly find ourselves under-resourced to cater to the massive demand, and we are looking to grow fast. Everywhere we go, people are eager to sign up to the service, and there is lots of honest and genuine advice on how we can make our offering better. The energy and enthusiasm is humbling.

# What did you gain from your time at LUMS, which gives you an edge over your counterparts?

I feel that the opportunity that LUMS provides its students to tailor their degree according to their interests has helped me greatly. I am an inquisitive person, and based upon the breadth of subjects offered, especially at the Syed Babar Ali School of Science and Engineering (SBASSE), I feel that I can now understand the world around me somewhat, and if I want to dig deeper I now know where to start. At the same time, I have also been able to take advanced courses in robotics and algorithms, which makes for a very great experience overall. My peers from other universities have not had the same opportunity and thus the exposure that follows.

# Who has been your inspiration in life? Who do you attribute your success to?

There are many influencers who have together moulded my ideal of what one should aspire to become in life. Some individuals have inspired me in very specific aspects, while others have inspired me more generally. However, I feel that the one person who has inspired me the most is my mother. She was widowed very early on, and the way she has stood up to adversity and brought up her four kids single-handedly is for me the example of courage, fortitude and perseverance.

### How in your opinion does the LUMS network (alumni, faculty, and industry linkages) support entrepreneurs?

The good thing is that the alumni network is interwoven with the faculty network, and so where professors provide sound mentorship, the alumni network provides great connections to leverage to propel Savaree forward.

#### How do you spend your leisure time?

I spend my leisure time playing football, sprint training or just lazing around.

#### What are your future plans?

My future goals are closely tied to Savaree. I would like to see the company grow to the point where it is making a significant impact to the way people get around. There are lots of markets similar to Pakistan worth testing, and besides, once you enter the people transportation industry, there are lots of related niches you can explore. I aim to explore all of them.

## LUMS ALUMNI & STUDENTS FACE EACH OTHER IN A CRICKET MATCH



LUMS alumni and the present LUMS cricket team came face to face in a cricket match on January 11, 2014. The Rocket Internet GmbH (known for running popular e-commerce portals kaymu.pk, easy taxi, carmudi.pk and lamudi.pk in Pakistan) team and the LUMS team played a match that was both competitive as well as nostalgic. It brought back many memories for the Rocket team, the majority of whom were graduates of LUMS.

Ahmed Khan (MBA 2000), CEO of Kaymu.pk is very passionate about maintaining ties with LUMS and this association is visible through the large number of employees recruited from his alma mater and his willingness to participate in extracurricular activities there.

The Rocket Internet GmbH team hoped that this friendly cricket match will set a trend for the future to participate in other sports while continuing to have a good relationship with the university and its students both professionally and in extracurricular activities.

# DESCON WINS 20-20 CRICKET MATCH AGAINST LUMS

LUMS alumni and DESCON team contested a tight 20-20 cricket match on February 1, 2014 at LUMS which was won by 9 runs by the DESCON team. The alumni team won the toss and chose to ball first. However, the slippery outfield made it challenging for the fielders and the alumni team conceded 175 runs.



# LUMS ALUMNUS WINS RC CAR RACE AT PUNJAB YOUTH FESTIVAL

The Punjab Sports Board organised a university-level Remote Control (RC) car race event as part of the Punjab Youth Festival 2014. The event was held at the Punjab Sports Stadium, Lahore on March 15, 2014. More than 10 teams of engineers participated in the event from different universities of Punjab. Asad Rana, a computer engineer was representing LUMS from the class of BSc 2009. There were different categories which included battery-powered and gas-powered RC cars.

Final race cars were provided by the Punjab Sports Board to test the skill levels instead of the cars. The final round was between LUMS and COMSATS and UET engineers. Our alumnus was able to secure first position at the competition.





## LUMS ALUMNUS LAUNCHES MFR COURSE AT ISLAMABAD SCHOOL

It has been six years since the formation of the LUMS Emergency Medical Services (EMS), a student-run department charged with providing immediate aid and care to all those in need, 24/7 on campus. Since then EMS has proved its worth not only by dealing with over 1500 emergencies, but by successfully training generations of students as Medical First Responders (MFRs). Needless to say, knowledge of emergency care is greatly needed in a country where awareness of basic first aid practices is sorely lacking.

That is why the recent formation of an MFR course at Headstart School Islamabad is a step in the right direction. This course was introduced in September 2013 by Usama Javed Mirza, a recent graduate of LUMS and former HoD Training and Development in EMS, who credits the department with having made this initiative possible. Classes were offered free of charge to 23 final year O-level students, who were admitted to the course after a selective interview process. The intensive course lasted until March 2014, with fifteen students passing the theory and practical examinations, of the same standard of difficulty as set at LUMS EMS. These students are now thoroughly trained in how to deal with medical emergencies such as poisoning and heart attacks, as well as physical injuries such as severe bleeding and fractures. To commemorate their achievements, the school held a ceremony on March 28, 2014 at which they were presented with certificates and awards. The students are trained now to help with emergencies in their campus and to also assist their previously solitary instructor, Usama, in training the new batch of MFRs.

In addition, the LUMS alumnus has taken this project of first-aid training further by providing it to the general community; people of various ages and socio-economic backgrounds have joined him and are to be trained intensively in a three month interval, after which master trainers will be selected from among them to go 'pay it forward' and impart their knowledge to those of their own diverse social spheres.

In the midst of all his proceedings, Usama has this to share, "EMS has been the most meaningful thing I've done in my life. And it seems that now it's shaping my future after LUMS, even more than my major has!"

# LUMS VC Invited as the Chief Guest at Education for All Seminar in Germany



Dr. S. Sohail H. Naqvi, Vice Chancellor, LUMS was the chief guest of the seminar "Education for All" organised by overseas Pakistanis in Europe on April 12, 2014 at Stuttgart, Germany. It was attended by German MPs, local politicians and leading Pakistanis in Europe including Pakistani Counsel General Dr. Imtiaz Qazi.

At the seminar, Dr. Naqvi emphasised the fact that the admissions at LUMS are strictly merit based. While talking about the LUMS stance regarding providing scholarships to the deserving students, he also appealed to overseas Pakistanis to sponsor students from deserving backgrounds for quality education. He said institutions like LUMS showed that Pakistan has the ability to provide top class education but this success was made possible with the help from those Pakistanis who provided money. He said that poverty in Pakistan can be eradicated through investment in education.

LUMS alumnus, Usman Khalid arranged for participation of Pakistani students studying in various German universities to attend the seminar.

# CLASS OF 2014 New addition to LUMS Alumni Family!

The celebrations of the Convocation 2014 ceremony kicked off an evening earlier, on Friday, June 20, 2014 with the Graduate Night Dinner, which is a LUMS tradition. It is held to celebrate the academic success of the graduating class in a fun and festive gathering.



Dr. S. Sohail H. Naqvi, Vice Chancellor, LUMS addressed the students at the event. High achievers of the batch received recognition in form of the National Management Foundation (NMF) medals, corporate medals, and Deans' honour list plaques. Graduating LUMS students who were receiving medals and those with official invitations were invited to attend. The gathering gave the opportunity to get together with fellow students and faculty and share memories one last time before the convocation.

To add to the festive spirit, the LUMS Alumni Relations Office had set up a truck art themed photobooth for the new graduates, who had a fun time getting pictures taken in the booth, with and without some very interesting props designed by the Alumni Relations Office.

The graduates were welcomed to the LUMS Alumni Network by the Alumni Relations Office team, who introduced them to the functions of the Office, the activities it conducts, the benefits it offers and ways to stay connected to their alma mater.

# LUMS Alumnus Launches Delivery Service Enterprise in Karachi

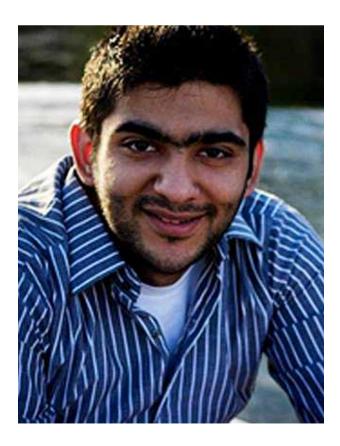
Nashit Iqbal Naviwala, who graduated from LUMS in 2013 with a Bachelor's degree in Economics and Political Science, launched his entrepreneurial debut in Karachi on June 23, 2014. Delivery Chacha aims to provide innovative passive and active delivery services by delivering literally anything to everything, from anywhere to everywhere within Karachi.

Delivery Chacha intends to address a poignant need of the increasingly congested metropolis which suffers through inordinate amount of load shedding, traffic jams and political instability. The company provides a wide array of services, from delivery of items such as food from places that deliver, to things such as movie tickets, groceries, flowers and gifts, bill payments, clothes, movies, etc., from places that do not deliver. Moreover, the company also aims to start providing delivery services on the supplier end by signing exclusive delivery contracts and forming strategic partnerships with companies.

At LUMS, Nashit was also President of the Culture Society and took out several successful trips for the students all year round. He also took part in numerous business idea competitions and was popular amongst his classmates for his entrepreneurial

Delivery Chacha can be explored through the website at http://deliverychacha.com/

acumen.



## BILAL TANWEER WINS SHAKTI BHATT FIRST BOOK PRIZE



Bilal Tanweer, Assistant Professor at the Department of Humanities and Social Sciences, Mushtaq Ahmad Gurmani School of Humanities and Social Sciences (MGSHSS) has won the 2014 Shakti Bhatt First Book Prize for his novel "The Scatter Here Is Too Great". This award is named after journalist Shakti Bhatt, who passed away in 2007. The judges for this year's award were authors Amit Chaudhuri, Aatish Taseer and Mridula Koshy.

Bilal Tanweer is also an alumnus of LUMS and graduated from the BSc (Honours) programme in 2006. He is a writer and translator. His fiction, poetry and translations have appeared in various international magazines including Granta, Vallum, Critical Muslim, and Words Without Borders. He was one of Granta's "New Voices for 2011" and one of the eleven recipients of the 2010 PEN Translation Fund Grant. He holds an MFA in Writing (fiction) from Columbia University for which he received a Fulbright Scholarship. He was also named an Honorary Fellow of the International Writing Program at the University of Iowa.

Bilal Tanweer's debut novel, "The Scatter Here is Too Great", was published in the Indian Subcontinent by Random House in December 2013. It was published in the UK (Jonathan Cape), US (Harper Collins) and France (Editions Grasset & Fasquelle) in 2014. The book opens with a bomb going off at Cantt Station in Karachi. There are dead bodies. It is the end of the world for some, while for others, it is another day in the city. The novel takes a sweep in time and space and the vastness of Karachi to examine a host of characters: an old communist poet, Comrade Sukhansaz, who goes missing after the bomb blast; a girl's heart breaks for love lost; a father must confront the tangle of relationships he has avoided for many years; an ambulance driver sees two strange men roaming the streets that nobody else seems to have noticed. Among the survivors of the explosion, a writer tries to make sense of it all. He tries to gather the scatter, trying to claim everything that is broken and beautiful to him in the city.

# LUMS MBA ALUM CANDIDATE FOR CANADIAN PARLIAMENT



Syed Azim Abbas Rizvee, a graduate of the LUMS MBA Class of 1998, has taken a step towards a political platform. He is a candidate for the Canadian Parliament. Rizvee is currently the President, CEO and Broker of Record of MinMaxx Realty Inc. He has taken MinMaxx Realty to the position of the best value provider of real estate services available. His wide-ranging educational background includes Master's degrees in Science and Business Administration with a major in Marketing. He also earned a Project Management Professional (PMP) Designation from Project Management Institute (PMI) and is an alumnus of Ivey Leadership Program from Richard Ivey School of Business.

In addition, Rizvee holds several prestigious industry designations to his credit including AMP, ABR, SFR and CLHMS. He has worked for several multination-

al companies as well as national organisations in both management and directorial capacities. He began his real estate career with companies like ReMax and Royal LePage and also managed a real estate company. He combined his passion for real estate, including a long history of investing in real estate, with his business skills and successfully established MinMaxx Realty as a leader in the industry in a short period of time. Rizvee believes in leading by example and has attained the eminent rank of Top Real Estate Broker in Ontario, Canada. He is also an award-winning debater and has won several TV quiz programmes.

# SAAD PERVAIZ WINS BEST DEMO AWARD AT ECCE 2014



Saad Pervaiz, an Electrical Engineering graduate of the first batch of the LUMS Syed Babar Ali School of Science and Engineering (SBASSE) has recently won the Best Demo Award at the IEEE Energy Conversion Congress & Expo (ECCE 2014), along with his team. Saad is currently a graduate student at University of Colorado Boulder.

Saad was the lead on the demo titled "An Electrolytic-Free Offline LED Driver with a Ceramic-Capacitor-Based Compact Stacked Switched Capacitor (SSC) Energy Buffer". The technology showcased was a collective effort of Saad Pervaiz, Yu Ni and Minjie Chen. Dr. Khurram Afridi is the team's faculty advisor. Yu Ni is an MS student who just graduated from CU Boulder and Minjie Chen, another student whom Dr. Khurram is co-advising at MIT.

Describing the demo, Saad said, "The project that we demonstrated was a Stacked Switched Capacitor (SSC) energy buffer based LED driver. LED lights that are commercially available are warranted to work up to 40 years. These lights are powered by a power electronics converter circuit (LED driver), that takes power from the grid and provides appropriate voltage required by these lights. Conventional LED drivers usually last 5 to 6 years, after which the drivers need to be replaced. This limits the life of the overall system."

Saad continued, "Our project was to replace the components that limit the life of this converter and at the same time reduce the size of the LED driver, without effecting the performance of the system. In the demonstration, we presented a comparison between a conventional LED driver and an SSC energy buffer based LED driver. We demonstrated that performance of both the systems is similar, while our design reduces the passive volume utilisation by a factor of two."

Saad, speaking of his experience studying at the Syed Babar Ali School of Science and Engineering (SBASSE) said, "It was amazing and life changing. Being from the first SBASSE batch, we had a really exciting time. I really liked the curriculum that our batch was taught. The faculty was really helpful and inspiring in academics, research work and admissions."

Saad aims to return to Pakistan after completing his PhD and hopes to join the academia, as there is a shortage of people in the field of power electronics and renewable energy in Pakistan in general.



# LUMS ECONOMICS GRADUATE ACHIEVES DISTINCTION AT OXFORD

LUMS Economics graduate from Mushtaq Ahmad Gurmani School of Humanities and Social Sciences (MGSHSS), Zara Majeed from BSc 2013 has received the first position in the Master's in Economics for Development at the University of Oxford. She is also one of the four students to receive the MSc in Economics for Development Prizes 2014. She has received the George Webb Medley Prize for Best Overall Performance.

Zara was awarded a full departmental scholarship by Oxford to do this Master's degree in 2013, which is an honour since this scholarship is usually reserved for doctoral students. The scholarship candidates are chosen directly by the department without an application. The scholarship covers the entire tuition fee and contributes 8000 GBP towards maintenance. The total value of the scholarship is around 30,000 GBP.

The MSc in Economics at Oxford is a graduate degree in development economics and aims to prepare students for further academic research and for work as professional economists on development issues in international agencies, governments or the private sector by providing the rigorous training in economic analysis and quantitative techniques that research and applied work in the development field now requires.

# LUMS CS STUDENTS WIN PRESTIGIOUS SCHOLARSHIPS

LUMS Computer Science students have succeeded in winning renowned international scholarships. Aisha Mushtaq (BS 2014) has won the highly prestigious Facebook's 2014 Grace Hopper Scholarship. She was one of the 25 students who were selected from a pool of several hundred applicants. As part of the scholarship, she was invited to an all-paid trip to Phoenix, AZ, USA in October 2014.

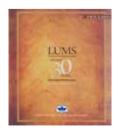
Qurat-ul-Ann Bajwa and Reema Bajwa, students of BS 2015 have won the highly prestigious Google Anita Borg Memorial Scholarship. As part of the scholarship, they received a scholarship amount of USD 2000 and an invitation to the Scholars' Retreat in September at the Google Tokyo Office.

# **'LUMS - THE FIRST 30 YEARS'** BOOK FOR SALE

'LUMS - The First 30 Years', written by Hajira Kureshi, details the history of the university since its inception in 1984. The book has been sponsored by the Babar Ali Foundation and is available for sale for PKR 1000. Proceeds from its sale will be donated to the National Outreach Programme of LUMS.

Hajira Kureshi has been associated with LUMS in various capacities over the years. She has an English Literature degree from Kinnaird College and a MSc

Computer Science degree and BSc (Honours) degree from LUMS. Hajira was also a member of the founding team for the Syed Babar Ali School of Science and Engineering, where she served first as the



Head of Admissions and later as Head of Communications & Outreach.

The book 'LUMS - The First 30 Years' documents the way LUMS was established and in a way that also demonstrates the model for how such an institution may be set up.

The book is available at the LUMS souvenir shop and at the LUMS Alumni Office.

# LUMS ALUMNI VENTURE, PAKWHEELS ATTRACTS \$ 3.5 MILLION INVESTMENT

LUMS alumni, Mohammad Raza Saeed (BSc 2004) and Suneel Sarfraz Munj (BSc 2002 & MBA 2005), along with Syed Babar Ali School of Science and Engineering (SBASSE) faculty, Dr. Zartash Uzmi founded PakWheels.com in 2003. The popular auto portal recently closed one of the largest, disclosed, venture capital investment deals into a Pakistan technology venture. Frontier Digital Ventures, a Malaysia based venture capital fund focused on online classifieds businesses in the emerging and frontier markets, has agreed to invest USD 3.5 million into PakWheels.com.

Over the last 10 years, PakWheels.com has become the largest community based automobile website in Pakistan with more than 300,000+ registered car and motorcycle enthusiasts. The website receives 20 million views every month, with people searching classifieds, researching about brand new cars and motorcycles, discussing auto-related issues with other members, sharing information, pictures, videos and checking automotive prices and finding solutions to their automotive needs.

Despite the introduction of numerous competing classifieds websites, PakWheels.com has managed to grow its market share owing largely to the cult-like following of its brand, a very loyal user base, efficient execution by the management team and marketing programmes that include traditional car dealerships in the country.

Sharing his views about the deal, Muhammad Raza Saeed, Co-Founder and CEO of PakWheels.com, said, "Pakistan's internet user base is expected to grow to 100 million users by 2019 and we want to be the go to place for anything and everything to do with wheels for this online population. This round of funding will help us strengthen our leadership position, improve existing services and build new offerings."

Shaun Di Gregorio, CEO and Founder of Frontier Digital Ventures, said that PakWheels.com epitomises the kind of business that his company is seeking to invest in. He said that his company likes working with emerging markets and have a wealth of expertise and a proven track record of extracting value in the opportunities these markets present. Mr. Gregorio said that he is looking forward to working with the PakWheels team to take the portal to its full potential.

The investment by Frontier Digital Ventures follows a recent trend of investments by international seed stage funds and angel investors into tech-focused Pakistani startups with high growth potential. Frontier Digital's earlier investment in the leading property portal, Pakistan Zameen.com, and Kima Venture's funding of Shopistan and computer vision products company, Eyedeus Labs are recent examples.



## ALUMNI CHAPTER UPDATES

## LUMS ALUMNI CANADA CHAPTER UPDATE

The following LUMS alumni have been selected as volunteers for the LUMS Alumni Canada Chapter:



#### Sultan Akif – President BSc 2001

Sultan Akif is based in Oakville, Ontario and is currently working as corporate executive with Microsoft with responsibility for the global public sector business. Since graduating from LUMS in 2001, he has done an MBA and held senior positions at IBM, Unisys and other companies across 6 countries in four continents.

## Asad Rana – Secretary

#### BSc 2008

After graduation, Asad Rana joined his family business and started managing imports/exports. Later he worked at a German company, which provided engineering solutions to the European automobile industry. He has also served in the public sector while working at Punjab Information Technology Board. Currently, he is pursuing a Master's degree at University of British Columbia, Canada.

#### Salman Saeed – Coordinator MBA 2003

Salman Saeed is based in Toronto, Ontario and is currently pursuing an additional MBA degree from York University.

#### Reem Khan – Coordinator

BSc 2009

Reem Khan is based in Mississauga, Ontario and is currently in-between jobs.

#### Aarij Bashir – Coordinator

BSc 2009

Aarij Bashir is based in Edmonton, Alberta. He is currently working as Trade and Relations Officer, Ministry of Agriculture, Government of Alberta. Since graduating from LUMS, he has pursued a Master's degree from Simon Fraser University.

## ISLAMABAD ALUMNI CELEBRATE THEIR TIES WITH LUMS

A reunion dinner for LUMS alumni was held on September 27, 2014 with the aim to reunite them with their batchmates and at the same time update them on the latest developments and changes at LUMS. The event was organised by the LUMS Alumni Relations Office in collaboration with the LUMS Alumni Islamabad Chapter.

The event formally commenced with a short address by Saud Mukhtar (MBA 2007), President Islamabad Chapter. He welcomed the guests and appreciated his team's efforts in arranging such a wonderful event.

This was followed by a brief overview of the latest developments at LUMS by the Vice Chancellor, Dr. S. Sohail H. Naqvi. He warmly greeted all the guests present, admiring them for their successes in the corporate world and emphasised the need for close collaboration between the current students and alumni for placements and internships. Dr. Naqvi reminded the guests of their social responsibilities and encouraged them to join hands with LUMS to further the cause of education through programmes like the National Outreach Programme (NOP) for underprivileged students. He shared an update on the status of the Law School building, which is currently under construction. Dr. Naqvi also introd-



-uced the new Director Marketing, Fundraising & Alumni, Ms. Lubna Jehangir.

Business School faculty, Dr. Jamshed Hassan Khan also spoke to the alumni at the event. He expressed his happiness at meeting his former students and appreciated the enthusiasm with which they always get together to celebrate their relationship with their alma mater.

A photo-booth had been set up at the venue, which provided an opportunity to the graduates to get their photos taken with their friends, fellow alumni and LUMS faculty. Finally, the sumptuous dinner at the conclusion of the evening provided a great networking opportunity for the 100 plus alumni and their guests. Nostalgia was in the air as the graduates reconnected with each other and members of the LUMS faculty and staff. The event was organised at the Monal in Pir Sohawa, owned by LUMS alumnus, Lugman Ali Afzal (BSc 2002).



# LUMS CELEBRATES THE ARRIVAL OF SPRING AT THE ANNUAL ALUMNI HOMECOMING 2014

LUMS hosted its Annual Alumni Homecoming 2014 on March 22 at LUMS. The theme was 'Spring Carnival', to make the most of the excellent weather.

The much anticipated event attracted nearly 1500 alumni, faculty, staff and members of the LUMS Management. Omair Rana who performed the task of the Master of the Ceremony kept the Carnival mood exciting throughout the event. There were fun filled activities for all age groups including a music concert, magic show, cooking sessions, art zone, trampoline, rock climbing, swings, cricket, football, photo booth, volleyball, tug of war, caricatures and much more. Big penguin mascots from the movie Madagascar added character to the Carnival.

The Food Street was another highlight of the LUMS Annual Alumni Homecoming where the LUMS community got together to enjoy a range of food from Chinese, Japanese, continental to local cuisines. The Food Street was lit beautifully and flowers blossomed on the pathways.

Amongst those who attended were Rector LUMS, Abdul Razak Dawood; LUMS Board member, Mr. Shahzad Saleem and Vice Chancellor, Dr. S. Sohail H. Naqvi. The alumni and their families especially appreciated the scrumptious food taught to them by the master chefs of Hospitality Inn which included fried battered prawns, Kungpao chicken, Manhattan soup, strawberry mousse and Greek salad. Various competitions such as hoola hoop, art, snakes and ladders, singing, rock climbing and arm wrestling were held for which prizes were distributed. The crowd was wowed by the flame throwers, jugglers and the magic show performances. At the end, the Vice Chancellor, Dr. Naqvi appreciated all alumni and their families for their participation and for making the event memorable.





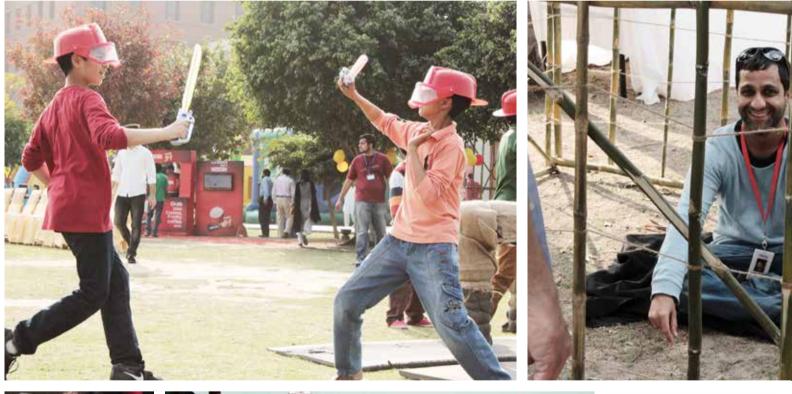




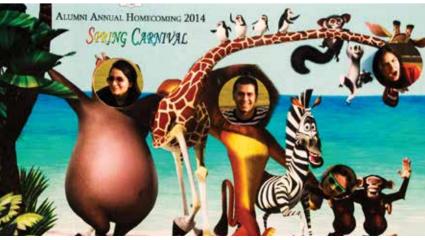


























## LAKC ARRANGES ANNUAL FUN FAIR AND SPORTS DAY 2014



LUMS Alumni Karachi Chapter (LAKC) arranged an annual Fun Fair and Sports Day for Karachi based alumni, their families and friends on March 29, 2014.

The event was full of fun activities and was attended by almost 300 members of the community. There were various sports activities planned for the event which included the annual volleyball tournament, friendly cricket matches and soccer for the kids. The event was sponsored by Engro Foods Limited, Atlas Asset Management, Alfalah GHP, English Biscuits and Elixir Securities. Renowned brands like Universal Express, Khaadi, Amir Adnan, Beech Tree, Jaan Textile Mills, Kolaachiites, L'Oreal, Saeed Ghani, Atrium Cinemas, Nueplex Cinema and Butlers Chocolate Café participated by partnering in sponsoring lucky draw gifts and hampers.

Unilever participated by arranging Wall's ice cream, Lipton Tea and Knorr Soup stalls. Food stalls from McDonald's, Dunkin Donuts, Biryani of the Seas and One More Bite Muffins offered food at discounted rates. LUMS alumni – Abbas Sajjad, Babur Rais, Sheikh Ali Hussain, Maiha Shahid, Faisal Jan Allahwala, Fasial Wahab, Irfan Khan, Alhani Khawaja Nazimuddin, Ibrahim Shamsi, Hasaan Sherwani and Abdul Latif Bawany - helped in making the event a success.

# ANWAR MAQSOOD SPEAKS AT SDSB Alumni Association Speaker Series Session

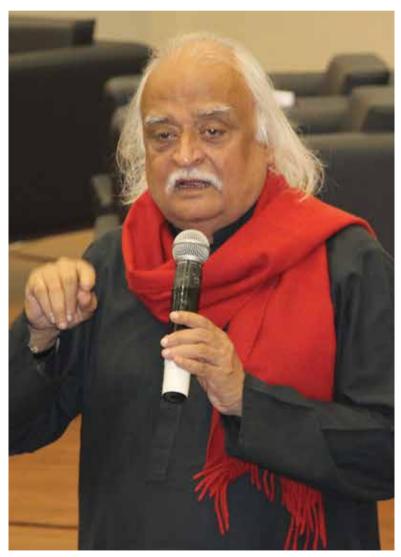
The legendary Mr. Anwar Maqsood spoke at the third Speaker Series Session of the Suleman Dawood School of Business (SDSB) Alumni Association on November 25, 2014, in front of a packed auditorium at the SDSB. The topic of the session was "Being politically correct is the new form of censorship - The role and importance of media in Pakistan."

A man known for his witticism and puns, Mr. Maqsood is a renowned scriptwriter, dynamic television host, an effectual satirist and a seasoned humorist. He was introduced on stage by Mr. Shahzad Saleem, President of the SDSB Alumni Association.

Mr. Maqsood entertained the audience with discussions centered around his childhood memories, his life journey as a multitalented personality and a repertoire of amusing interactions with various personalities, including General Zia-ul-Haq. His talk was followed by a question and answer session, where students asked him questions ranging from his daily routine to which authors he would recommend reading.

Amongst those present at the event were Dr. S. Sohail H. Naqvi, Vice Chancellor, LUMS; alumni from various classes, faculty, staff and many students. Mr. Maqsood was given a standing ovation at the end of the session, after which students enthusiastically surrounded him for a photo opportunity.





## BURHAN KHAN MBA 1988 GOES ON A BIKE TRIP AROUND THE WORLD TO PROMOTE THE NOP

Burhan Khan, a graduate of MBA '88 set out on a world tour to promote the National Outreach Programme (NOP), from Lahore on June 20, 2014. He set out on this 27000 miles journey with his son Khitab Khan.

At the age of 61, Burhan Khan is a grandfather, yet you need only a minute with him to see the passion in his eyes to make a difference in this world. He served Pakistan in the Air Force for a decade, after which he decided to move on to other things. It was then that he got enrolled at LUMS. Under the mentorship of great minds like Syed Babar Ali and the LUMS Business School faculty, he learned how to be a successful businessman, how to be a passionate citizen of Pakistan and how to pursue his dreams. Now a Director at Zephyr Textiles Limited, his successful textile venture, Burhan Khan decided to do for others what LUMS had done for him.

According to Khan, LUMS changed him and it was the best thing that ever happened to him. He supports the LUMS National Outreach Programme (NOP) so that the maximum number of students from underprivileged backgrounds can get a chance to study at LUMS. A strong supporter of the programme, Burhan Khan went on a world tour on his bike, to promote the NOP cause and to make people aware of what LUMS is doing for the society so that others may follow. His journey took him across China to Russia, to Canada, to the USA, to London, across Europe, returning to Pakistan through Iran.





# What motivated you to support the NOP?

Experiences from my own life taught me that quality education can improve the quality of life not only for individuals, but also positively effects entire families and communities. So NOP is the perfect instrument to expand the reach of quality education where it is needed the most.

# Why did you decide to go on a bike tour to promote the NOP?

My motorbike trip was in the making for some time. I realised that this was a considerable investment in terms of time and resources, so I thought all this must have a greater meaning than just satisfying my wanderlust. LUMS and NOP, always being very close to my heart, were the natural choice for me to share the benefits of this undertaking.

#### How was your journey?

The journey was way beyond all my expectations. All objectives in terms of travelling experiences and adventure were exceeded.

#### What is your fondest memory of LUMS?

Business game with Dr. Humayun Mian. The pressure, the excitement and the release were almost like the real thing.

What did you gain from your time at LUMS, which gives you an edge over

#### your colleagues/counterparts?

Ability to handle pressure through sustained hard work and keeping an open mind for alternate solutions.

#### Who has been your inspiration in life?

Mrs. Maneka King, a Parsee lady who was my teacher for ten years at school. Her kindness, open mind, and a beautiful heart have been a source of inspiration for hundreds of people she touched during her long years as a teacher and school administrator.

#### How in your opinion does the LUMS network (alumni, faculty and industry linkages) support entrepreneurs?

The LUMS network is strong, the LUMS brand is stronger and now more often than not you encounter an alumnus sitting in an office of most business offices, banks etc. One area where we lack this clout is the Government sector.

#### How do you spend your leisure time? Riding my bike mostly.

#### What are your future goals?

Business wise I would like to explore the possibility of setting something up overseas. Travel wise Central Asian Republics are a possibility this summer. From Alaska to Terra D'el Fuego, the tip of South America in 2016, maybe.

### **ALUMNI REUNIONS**

## LUMS ALUMNI REUNION IN CALIFORNIA



A LUMS alumni reunion with Syed Babar Ali was held on June 28, 2014, at the residence of Sophia and Saad Khawaja in Cupertino, California. The event began with the arrival of Syed Babar Ali and his family. Syed Babar Ali gave a speech and then the LUMS alumni had the opportunity of having a conversation with him. The group watched a video on the LUMS National Outreach Programme (NOP).

At Iftar time dinner was served. The alumni enjoyed discussing various topics with Syed Babar Ali. A photo session was held to commemorate the occasion. The alumni enjoyed interacting with each other and catching up on events in their lives. This reunion was a fantastic opportunity to meet Syed Babar Ali and discover other alumni in the area. Some of the alumni who attended, included Osman Sarood (BSc 2004), Muneeb Waseem Khawaja (2007), Sharjeel Qureshi (MSc 2007), Rizwan Chaudury (BSc 2005), Hassan Firzok (BSc 2006), Sanam Humayun (BSc 2005), Samir Shaikh (BSc 1998), Dawood Tariq (BSc 2009), Hasnain Lakhani (BSc 2013), M Bilal Q Shah (BSc 2010), Muhammad Hassan Khan (MSc 2005), Mavra Anjum (BSc 2007), Hajra Iftikhar (BSc 2010), Mehtab Khan (BA-LL.B 2013), Sana Anwar Dawood (BSc 2009), Amna Latif (BSc 2001), Munazzah Hassan Khan (MSc 2005), Madiha Shaukat (BSc 2010), Ali Rehan (MS 2012), Aamer Zaheer (MSc 2006), Arfah Saeed (MS 2013), Amel Khurram Zahid (BSc 2009), Sophia Khawaja (BSc 1998) and Saad Khawaja (BSc 1998).

## ISLAMABAD ALUMNI CELEBRATE THEIR TIES WITH LUMS

A reunion for LUMS alumni was held in Islamabad on May 17, 2014. It was arranged by Atlas Asset Management and Monal, who sponsored the event at F1 Traxx. There were plenty of fun activities arranged for the 70 plus alumni and their families to enjoy. The thrill of go-karting, a roller coaster simulation for kids, followed by a movie screening in Dino Cinema, made the reunion a memorable one. Some alumni especially travelled from Lahore and Peshawar to attend the reunion in Islamabad.



## LUMS ALUMNI REUNION IN PRAGUE



LUMS alumni based in Europe got together recently in Prague. Beenish Maqsood (BSc 2008) from Germany, Sahar Mahmood (BSc 2007) from Czech Republic, Bilal Rana (BSc 2007) from the United Kingdom, Ali Sohail (BSc 2008) and Sajjad Ahmed Sheikh (BSc 2008) from Belgium and Yahya Azeem (BSc 2009) from Sweden got together for an informal meeting in Prague. The meeting gave alumni the chance to experience a city renowned for its beauty. This was also an opportunity for the alumni to share memories, the laughter they had missed and the strong bond that they had forged during their time at LUMS.

## LUMS ALUMNI REUNION IN AUSTRALIA

LUMS is recognised not only for its high quality education but also for its strong networks i.e. linking its current students and alumni in a single loop and promoting healthy interactions, exposure and experiences. LUMS Alumni Australia Chapter recently had a social gathering at Coogee Beach, Sydney. It was a simple, friendly and pleasant gathering. Starting with a delicious BBQ, followed by a game of cricket with the traditional taped tennis ball, the alumni enjoyed themselves thoroughly. From smiles to random laughter fits to friendly conversations, cherishing old times, creating priceless amusing memories; the event was truly successful.





## LUMS ALUMNI REUNION IN NEW YORK



In line with its mission to strengthen ties with its graduates, LUMS arranged a reunion for its alumni based in New York, on April 22, 2013 at the Bukhara Grill. LUMS alumni Munazza Malik (MBA 1990) and Faiza Mawjee (MBA 2006) were instrumental in arranging the gathering, which was very well attended with 50 alumni in attendance. Alumni from the classes 1989 to 2013 were present at the event with the majority belonging to BSc programme, graduating in the last 5 to 10 years.

The LUMS Vice Chancellor, Dr. S. Sohail H. Naqvi also attended the reunion. He spoke to the alumni about the latest developments at LUMS, discussed the current initiatives underway, elaborated on his vision and strategy and the key areas of focus. He also shared his interest in exploring linkages and avenues for cooperation with alumni to help raise the profile of LUMS in the US; this was in response to a concern among some US based alumni that LUMS brand recognition could be improved, especially in North America. The alumni present at the reunion expressed their interest in playing a role in fundraising for their alma mater. Dr. Naqvi appreciated their sentiments and said that once LUMS has identified its needs and has a longer term strategy for using money raised by alumni, fundraising could also be added as a function of the alumni association.

Elections were also held on this occasion and Faiza Mawjee (MBA 2006) was elected as President and Annum Munir (BS 2013) was elected as Secretary of the New York Alumni Association. Faiza is currently working as a Credit Analyst rating municipal bonds for Moody's Investors Service. She works in the higher education and not for profits rating team, rating bonds for four year public and private universities in the US, for K-12 independent private schools, two year colleges and not for profit institutions.

## **A**LUMNI **R**EUNION IN **D**UBAI

Fourteen LUMS UAE Chapter alumni and Dr. S. Sohail H. Naqvi, LUMS Vice Chancellor, got together for a reunion in Dubai on November 29, 2013.

At the reunion, Dr. Naqvi talked about the current activities at LUMS, and stressed upon the important role of alumni in helping the university move forward and continuing to meet its vision. He laid stress on ways to improve the LUMS alumni network around the world. On the occasion, alumni also made suggestions regarding stepping up LUMS marketing reach in the UAE, both in terms of offshore placements and inducting foreign students from high schools in the region. Dr. Naqvi also attended the queries of alumni regarding the frequent changes within LUMS, its future plans, possibility of a medical school and more.



# LUMS ALUMNI REUNION IN BOSTON

LUMS alumni in the Cambridge/Greater Boston area gathered for a reunion on April 23, 2014 at Punjabi Grill. The reunion dinner was coordinated with the LUMS Vice Chancellor, Dr. S. Sohail H. Naqvi's visit to Boston for the Harvard South Asia Institute Symposium. The gathering was well attended by alumni, who were mostly graduate students at Harvard and Fletcher.

Dr. Naqvi was keen to hear feedback and suggestions from the attendees on how LUMS as an institution can improve. Everyone was open about the changes they would like to see and traditions and practices that should be continued. The one topic that was brought to the forefront, a number of times, was strengthening the resources to facilitate cross-disciplinary research. A number of alumni expressed interest in collaborating with professors at LUMS to conduct research on critical issues in Pakistan. Another issue which alumni felt strongly about was the focus on extra-curricular activities at LUMS. All agreed that extra-curricular activities at the university can benefit from access to more resources and greater involvement by the faculty. Dr. Naqvi was very open to all the suggestions and committed to work on them.

Lastly, the Boston Chapter of the LUMS Alumni Association was established by Dr. Naqvi with Nabeel Akhtar and Neelum Sohail as the President and Secretary respectively. They will continue to hold such events in the future and will work on projects to engage other alumni in the area.



## Syed BABAR ALI MEETS FAISALABAD ALUMNI



The Pro Chancellor, LUMS, Syed Babar Ali met with LUMS alumni based in Faisalabad on March 10, 2014 at Serena Hotel, Faisalabad. The gathering was attended by a large number of alumni including Suleman Iqbal (BSc 2009), Ihsan Afzal Khan (BSc 2006), Muhammad Zain Ul Abedin (MBA 2003), Ammad Aziz (MBA 2012), Khawaja Obaid-Ur-Rehman (BSc 2011), Jazeb Mehmood Shaikh (BSc 2009) Abdul Haseeb (BS 2012), Ali Raza (MBA 2009), Zulfigar Ali Shaikh (BSc 2006), Nabeel Anwar Waraich (BSc 2011), Muhammad Adnan Rafig (BSc 2010), Haseeb Adrees, Omer Faroog Khan (BSc 2003), Inaam Afzal Khan (MS 2001) and Hassan Murad (BSc 2010). Members of the LUMS Board of Trustees, Syed Hyder Ali and Faisal Farid (MBA 1989) also attended the gathering.

Syed Babar Ali commenced the proceedings by introducing the basic vision on which LUMS was founded and moved on to share details about the National Outreach Programme (NOP) and its success in terms of its graduates studying in Ivy League universities like Harvard and Stanford. The second agenda of the meeting was related to the infrastructural facilities at LUMS and the issues currently being faced by the university. Syed Babar Ali told the alumni that several immediate decisions need to be made regarding the expansion of residential colleges and computer labs. Moreover, he discussed the addition to the LUMS curriculum in terms of adding new languages such as Urdu, Pashtu and Punjabi that were currently being discussed with the faculty and took valuable input from the alumni to help improve the curriculum.

Syed Babar Ali appreciated the large number of LUMS alumni who have become entrepreneurs. He said that entrepreneurship can boost the economy of Pakistan and trigger development in the country. He encouraged the alumni to support LUMS not only in monetary terms but by actively taking part in the activities taking place on campus so that current and potential students can benefit from their experience.

Syed Babar Ali also discussed the creation of the Faisalabad Alumni Chapter and said that it will be a place where LUMS alumni can interact with each other and discuss issues of mutual concern.

## LUMS MBA ALUMNI CATCH UP WITH THEIR ALMA MATER OVER TEA



On New Year's Eve, the Suleman Dawood School of Business (SDSB) Placement Office invited expat alumni for a networking tea. The event was attended by MBA alumni from various classes, based overseas and in Pakistan. The graduates included Aali Shafi, MBA 1993; Haroon Rashid, MBA 1995; Haseeb Aslam, MBA 1993; Jahanzeb Naseer, MBA 1991; Murtaza Mankani, MBA 1999; Nabeel Arif, MBA 2002; Muhammad Omer Gajial, MBA 1997; Saad Munawar, MBA 2006; Shahid Saleem, MBA 1990; Sheheryar Ali, MBA 1989, Sohail Khan, MBA 1996; Talal Mahmud, MBA 1999 and Ziyad Khan, MBA 1999.

The objective of the event was to strengthen linkages with alumni and give them a chance to reconnect with faculty and friends. Many topics came under discussion over the course of the event; alumni as faculty or executives in residence with SDSB, as well as providing support and guidance in international placements and strategic sector groups and how alumni can collaborate for their own benefits and for the School.

The SDSB staff also shared that they are focusing extensively on research and the School has launch-

-ed Strategic Sector Groups or Thinking Themes. The Dean, Dr. Arif Nazir Butt, who is also a LUMS alumnus (MBA 1989), invited alumni to participate in this venture and present their skills in making this venture work for the betterment of the Business School and other faculties at the University. "The idea is to have an interdisciplinary approach towards having a deeper knowledge of the industry. The areas of interest in research are varied and include sectors like Agribusiness, Entrepreneurship and Family Business, Education Management, Energy Management and Public Policy Management," explained Dr. Butt.

The Dean also had a very detailed and candid discussion with the alumni where he shared all SDSB developments to date, new initiatives and future plans and invited them all to be an active part of these projects. The alumni had interesting and informative feedback to share, particularly from an international perspective and gladly offered their support in the development and progress of their alma mater. The session ended in a networking tea where most of the SDSB faculty was present and the alumni had a great time reconnecting with their teachers and mentors.

## **SDSB LUMINITES ASSOCIATION CELEBRATES ANNUAL REUNION**



The Suleman Dawood School of Business (SDSB) Luminites Association in collaboration with the LUMS Alumni Office, hosted its Annual Alumni Dinner 2014 on January 18 at LUMS.

The much anticipated event attracted nearly 500 MBA and EMBA alumni, faculty, staff and members of the LUMS Management. Starting with an oration by the celebrated actor and reciter, Mr. Zia Mohyuddin, who left the audience riveted with his reading of the acclaimed poet and activist Faiz Ahmed Faiz, the evening's mood was kept lively by Ayla Majid (MBA 2000) and Ahmed Jehangir (MBA 1998) who performed the task of the Masters of the Ceremony. Shahzad Saleem (MBA 1989) introduced the SDSB Luminites Association and its efforts to keep the connection between LUMS and the alumni. He announced the setting up of an Entrepreneurship Fund by the Association which would aid LUMS graduates in setting up their own businesses. Stressing on the importance of alumni associations he urged the alumni to give back to their alma mater.

The Pro Chancellor LUMS, Syed Babar Ali spoke to the alumni on the occasion. He encouraged them to contribute to the betterment of the society by supporting the LUMS mission of providing world-class education to the underprivileged segments of the country through programmes like the LUMS National Outreach Programme (NOP).

Dr. S. Sohail H. Naqvi, Vice Chancellor, LUMS also addressed the gathering. He briefed the alumni about the establishment of the LUMS Entrepreneurship Centre which will advocate and promote entrepreneurship in the country. The Centre will be housed and supported by LUMS. He encouraged alumni to engage with LUMS, donate time to mentor young Luminites and he emphasised the need for the alumni to show active interest in the growth of the University.

The Rector of LUMS, Abdul Razak Dawood presented the 'Pride of LUMS' awards to MBA alumni. This year the recipients were Arif N. Butt (MBA 1989) Dean, SDSB; Duraid Qureshi (MBA 1997) CEO, Hum TV and Momina Qureshi (MBA 1997) of Hum TV. These alumni were recognised for their outstanding achievements in their respective fields.

A sumptuous dinner followed, giving the alumni the chance to catch up with their alma mater and reminisce about their time at LUMS. The evening ended with an enthralling performance by Zeb and her band, who kept the audience glued to their seats till late at night.

## SDSB FACULTY NETWORK WITH LUMS ALUMNI KARACHI CHAPTER



The Suleman Dawood School of Business (SDSB) faculty members Dr. Ghufran Ahmad and Dr. Zain Ul Abdin Khawaja met with the LUMS Alumni Karachi Chapter (LAKC) to network and gather feedback on the market's perception of LUMS graduates and ways to improve the presence of the university nationally.

It was an insightful discussion with senior alumni including Abbas Sajjad, Marketing Head, Atlas Asset Management; Alhani Khawaja, CEO, Intratrade Distributions; Irfan Khan, CEO, Chemgro Enterprises; Maleeha Bangash, COO, Habib Asset Management; Abdul Lateef Bawany, Deputy GM, K-Electric; Faisal Wahab, CEO, Fazle Rabi & Co. and Saira Khan, Director, National Foods.

MBA 2014 students, Abdul Mohee Kazi and Mahrukh Naim Mirza along with Mehr Tiwana, from the LUMS Office of Marketing, Fundraising and Alumni, also attended the meeting.

# LUMS ALUMNI KPK CHAPTER Holds First Event

The first event of the LUMS Alumni KPK Chapter was held at Pearl Continental Hotel, Peshawar on December 15, 2013.

Dr. Sohail Qureshi, Dean of Syed Babar Ali School of Science and Engineering (SBASSE) was the chief guest at the event. The alumni and the Dean had an interesting discussion on the current situation in KPK, the world in general and the future of Pakistan. Later, the discussion focused on the latest happenings at LUMS and the responsibility of the alumni to carry forward the LUMS legacy for the betterment of society. Dr. Qureshi said that 'we as individuals



should work in our capacities to make a better society.'

Dr. Qureshi also sought the help and support of the LUMS Alumni KPK Chapter to promote the National Outreach Programme (NOP) in the various schools and colleges in the rural areas of KPK. The KPK alumni also volunteered to provide career counselling and mentorship to current students at LUMS.

## **ALUMNI SUCCESS STORIES**

# LUMS ALUMNA AFIA NATHANIEL'S FILM 'DUKHTAR' WINS BEST DIRECTOR AND AUDIENCE AWARD AT 11TH SAIFF, NEW YORK



LUMS alumna, Afia Nathaniel's directorial debut, Dukhtar was released in Pakistan on September 18, 2014. It premiered at the 2014 Toronto international Film Festival (TIFF) on September 5. The film has received very positive reviews since its release.

Dukhtar won best director and the audience award at the 11th Annual South Asian International Film Festival in New York. It was selected as the Oscar consideration in the category Best Foreign Language Film at 87th Academy Awards. The film has been screened at a number of international film festivals including the Busan Film Festival, London Film Festival, Films from the South and São Paulo International Film Festival.

The film is Afia Nathaniel's feature directorial debut, which she also wrote and produced. The film narrates the story of a mother and a ten-year-old daughter, who leave their home to save the girl from an arranged marriage to a tribal leader. Afia started writing the script while studying at Columbia University and had to overcome cultural and logistical challenges to shoot the film in remote, mountainous areas of northern Pakistan during political unrest.

Afia Nathaniel is a LUMS Computer Science graduate from the class of BSc 1997. After graduation from LUMS, Nathaniel, joined a well-known advertising agency of Pakistan and began a career in advertising. In 1999, Afia left Pakistan to work with the World YWCA, an international women's non-profit organisation based in Geneva, Switzerland. She attended the UN Commission on Human Rights from 1999–2001 and worked with women in over 100 countries in the areas of peace, justice, health, human rights and environment. Afia was appointed as the Communications Manager for the endowment campaign of the World YWCA.



In 2001, Columbia University offered Afia Nathaniel a two-year Dean's fellowship to join their MFA Film programme. In 2008, Afia founded Zambeel Films, a film production company in Pakistan, specialising in producing local independent films for a global audience. Afia won several accolades for her short films which spurred the growth of New Wave of Pakistani independent cinema. Some of the short films she directed are Nadah, Toba Tek Singh and Long After.

# Arif Jalil Paracha MBA 2000



In 2003 I set up what is now one of the leading design houses in Pakistan, known as Nayna Fashion House. Nayna is present in London, Mauritius, India and the USA. In 2009, I saw a gap in the market for good test prep institutions, so I created Smartprep, which has now operations in Lahore, Islamabad and Faisalabad.

Smartprep is the leader in test preparation in Punjab, we even give presentations at LUMS for students wanting to go for further studies. It's always a pleasure and an honour to go back to the same institution you studied from, only to be on the other side of the table.

Following 9 years as a partner at an event management firm, the text book rules about partnership that I had learnt by heart at LUMS finally cropped into my life, and on certain grounds I quit a successfully running company, only to form a new company called KlockWork. In the span of just one year, with the grace of God and a lot of luck, KlockWork has grown into a successful venture, grossing revenues beyond what I could have possibly expected or asked for.

A big thank you goes out to LUMS. And the mere fact that I am still in touch with pretty much every one of the MBA faculty goes a long way to highlight the bond that one has with one's institution. It goes beyond just the two years of rigour. This is the power of LUMS."

# Mahrukh Ali Malik EMBA 2006



"Being an entrepreneur tends to, more often than not, be all about trusting your instincts and going all in even when those closest to you question your abilities.

After many years of my established hard-work and a name in the printing business; I found myself stagnating. Intuitively, I could see that there was a need for something much greater than what the market had to offer. Instaprint came at a time when the economy was at its lowest and I had to come up with a plan for my own survival.

I thought of everything that I could possibly want as a customer and tried to put it all under one roof. It was about delivering quality that was above and beyond at a price that was competitive. But what I focused on most, and that is where the name came from, was the essence of time.

Whilst discussing my senior project at the EMBA class with my faculty advisor, Amir Quershi; I was encouraged to bring the project to life, low and behold; I rolled out Instaprint even before I wore the graduation cap!

To this day as I see potential competitors rise up every day, and I am proud to have been the pioneer of a niche market. Every day I step into my office; I use that same philosophy I did so many years agoto keep innovating, to stay ahead of the game and that is why, we here at Instaprint tend to introduce printing options unheard of before, to our customers on a regular basis."

## **ALUMNI BENEFITS**

#### ACCOMMODATION

Residential rooms at REDC are available for LUMS alumni and their spouse only, on discounted rates. REDC requires the following information from alumni through e-mail to book a room

- Scanned copy of alumni card
- Time and date of check-in
- Time and date of check-out
- Name of the spouse (In case staying together)

Once these details are received, availability is checked and accordingly a room reservation e-mail is sent to the guest.

Due to policy, REDC does not accept cash at the front desk. Therefore, all payments related to REDC are to be made through credit card at the time of check-in.

The bedrooms are designed for single accommodation. Each bedroom has an attached bathroom and it is equipped with high speed Wi-Fi internet, writing desk, direct dial NWD/ISD telephone and TV with cable facility.

#### **CAR STICKERS**

To facilitate entry into the LUMS campus, the Alumni Office issues Alumni Car Stickers. Car stickers cannot be given to friends, relatives or anyone other than alumni. Alumni Office will issue one car sticker for one Alumni Smart Card. The following documents need to be submitted to receive the car sticker:

- Copy of the Alumni Smart Card
- Copy of the front page of the registration book
- If the car is on the company name than the letter from the company on the name of the user
- Copy of CNIC of parents/wife/husband if the vehicle is on the name of any of the mentioned relations
- Updated cell number

#### **ALUMNI SMART CARD**

Check list for application of Alumni Smart Card:

- 1. Completely filled Alumni Smart Card Form (visit: http://lums.edu.pk/docs/ alumni-smart-card.pdf)
- Scanned copy of passport sized photograph with white background (high resolution - 300 dpi or more)
- 3. Scanned copy of valid CNIC
- 4. Scanned copy of Bank Deposit Slip

Alumni card fee of PKR 1,000/- can be deposited in an MCB account or this amount can be paid by cheque or pay-order in favour of "Lahore University of Management Sciences".

For the card to be couriered within Pakistan, PKR 1,100/- should also be deposited.

#### **SPORTS**

- Four squash courts
- Two badminton courts
- A basketball court
- Table tennis tables
- Aerobics area
- Fully equipped male & female gyms
- Games room
- Dart game board
- Two tennis hard courts with floodlight facility
- Jogging track alongside cricket ground
- Clay and sand volleyball courts with floodlight facility
- Grass hockey ground with floodlight facility
- Two practice wickets with floodlight facility
- Standardised cricket ground
- Two changing rooms
- Boxing ring
- 150 lockers available

#### LIBRARY

Alumni are entitled to use all the library facilities except borrowing of materials and VPN access to subscribed electronic databases. Using their alumni card they can come and read books, journals, reports and other materials available in the library. Alumni can also avail external membership facilities after paying an annual fee. Moreover, reference librarians are available to help alumni in finding materials through the portal, print and electronic resources.

#### **DISCOUNT OFFERS**

A range of discounts are available for LUMS Alumni, including offers from alumni run businesses. Alumni should show their smart card at the outlet to avail the discount.

For more details on where discounts are currently being offered, visit: http://lums.edu.pk/alumni/page.php/corporate-discounts-offers-alumni

## **GRADUATES SUPPORT DESERVING STUDENTS AT LUMS**

LUMS alumni are constantly thinking of ways to give back to their university; funding infrastructure, conducting mock interviews, mentoring fresh graduates, facilitating recruitment, giving corporate discounts and more.

In 2002, the MBA Class of 1989 started the trend of creating class funds to support the LUMS vision of providing quality education to the deserving youth of the country. Since then, 21 classes from the LUMS MBA and BSc programmes have created class funds, supporting the education of deserving students. Most of these classes have established endowments to support students enrolled in the LUMS National Outreach Programme (NOP).

Since the initiation of the class funds, 23 deserving undergraduate students have received education at LUMS. Seventeen students have already graduated and six are still enrolled. These beneficiaries belong to various cities of Pakistan such as Taxila, Dera Ismail Khan, Multan, Burewala, Wah Cantt, Lahore and Kasur.

Imtiaz Ahmad is currently enrolled in the LUMS ACF Programme (Class of 2017). Hailing from Kasur, he did his matriculation from Allama Iqbal Cadet Public High School, Kasur and went on to do his Intermediate from Punjab College Lahore. Imtiaz said about his term at LUMS, "I got to know about the National Outreach Programme (NOP) through a newspaper and it was my dream to get into LUMS. Now I am here, enjoying the great environment for studies that the university has to offer. The educational system here has the most rigorous routines that help me organise and store information in my mind. I would like to take this opportunity to thank the MBA class of 2002 for sponsoring my education at LUMS."

Malik Awais Khan graduated from LUMS in 2013. Awais Khan described his LUMS experience, "My time at LUMS gave me exceptional exposure; exposure to a diverse culture, where I acquainted myself with people across Pakistan. This has been key to shaping my future goals. I graduated as an ACF major with a CGPA of 3.3, and I plan to pursue CFA. My future plans are to deal in equity markets or in the public sector. It is imperative to mention that I'm very grateful to my sponsors, the MBA class of 1999; their generous and kind contribution has helped me through the LUMS undergraduate programme."

Friends of LUMS, especially alumni have been instrumental in influencing the lives of bright, deserving individuals by providing them a chance to gain world class education, right here in Pakistan. This generosity not only shapes the destiny of individuals but also the future of the whole nation. To continue to support LUMS in this endeavour, visit the LUMS Giving website (giving.lums.edu.pk) to explore how you can contribute.

## CLASS FUNDS

Giving Back to LUMS

In Progress	In Progress	Complete
BSc Class of 1998	MBA Class of 1992	BSc Class of 2002
BSc Class of 1999	MBA Class of 1997	BSc Class of 2006
BSc Class of 2000-1	MBA Class of 1998	BSc Class of 2009
BSc Class of 2003	MBA Class of 2000	MBA Class of 1989
BSc Class of 2004	MBA Class of 2001	MBA Class of 1991
BSc Class of 2007	MBA Class of 2006	MBA Class of 1994
MBA Class of 1990	MBA Class of 2007	MBA Class of 1999
		MBA Class of 2002

## THIRD NOP SCHOLAR FUNDED BY BSc 2002 CLASS ENDOWMENT FUND

Muhammad Omair Ali, BSc 2017, was selected as the third NOP Scholar to be funded by the BSc 2002 Class Endowment Fund. After the graduation of the second scholar, Muhammad Armish in July 2013, the third NOP scholar was selected by the BSc 2002 class coordinators.

LUMS alumni are constantly giving back to their institution whether in the form of funding, providing support to graduating students, mentoring fresh graduates, facilitating recruitment or providing corporate support. In line with this tradition, BSc 2002 started a project to set up an endowment fund to support deserving students at LUMS in 2007. The fund was completed in 2012, and BSc 2002 became the first undergraduate class to reach its goal of establishing an endowment.

The first NOP scholar supported by the BSc 2002 Class fund was Hafiz Shoaib. He is currently working at Reckitt Benckiser Pakistan and doing well. BSc 2002 has also set up a Zakat fund for collecting contributions during Ramzan every year. The funds collected in the Zakat fund are used by LUMS to support NOP scholars as required.

The idea for contributing to the NOP was initially set in motion by one of the members of the Class of BSc 2002, Umar Khan, on June 7, 2007 on the class mailing list. The initial idea was to collect contributions to support one scholar for the duration of the BSc programme. From there, the idea was picked up by other enthusiastic members of the class (Waqas Moosa, Fawaz Allahwala, Kulsum Abbasi, Mansoor Jafri, Zaineb Waheed and others) and the class actively started collecting funds among themselves and their contacts.

The idea received a very warm response, with more than half the target pledged in a very short period.

Based on the amazing response, the BSc 2002 class and coordinators started thinking about a bigger challenge. After a lot of e-mails and discussions, it was agreed to increase the goal from raising funds for a one-time contribution for one NOP scholar to the creation of an endowment fund that can support an NOP scholar every four years. The commitment was made to the LUMS Alumni Relations Office in October 2007, and they shared the news with the whole LUMS alumni community, resulting in similar funds also being pledged by other batches.

The commitment to set up the fund was the first step. The next challenge was the actual funds collection. Umar Khan and the other coordinators from the Class of BSc 2002 collected funds from friends and colleagues all over the world. In addition, they received a lot of support in raising funds from Runaas Deheem (MBA 2002 and BSc 1999) and Farhan Ahmed Khan (MBA 2001). With the endowment nearing completion, Umar Khan, representing BSc 2002 and Dr. Adil Najam, then LUMS Vice Chancellor, signed an MoU on December 22, 2011 to officially hand over the endowment fund to LUMS for use in supporting NOP scholars.

During the meeting, Dr. Najam expressed his pride for the LUMS alumni who have adopted the spirit of their alma mater and are now trying to give back to the society by furthering the cause of education. Umar expressed the sentiments of his classmates, "With the endowment fund, we are able to see first-hand the impact the LUMS National Outreach Programme is having in nurturing talent across the country and it is having a true knock-on effect on society – Shoaib is a great first example of this. We feel immense satisfaction in being able to contribute to the development of the potential next CEOs, entrepreneurs and educationists of Pakistan."

# LUMS ALUMNI KARACHI CHAPTER (LAKC) ESTABLISHES NOP FUND

#### Abdullah Akhtar (BSc 1998)

"I can never forget what LUMS has given me. I have learnt so much that if I start listing it here, it would fill pages. One of the most important things I learnt is responsibility in every aspect. For me, that includes giving back: to the society, to LUMS and to my country. One easy way to give back to LUMS was to collect funds for the NOP. Fortunately, Ibrahim Shamsi, then President of LAKC, also expressed his desire that the Chapter should also contribute to the LUMS NOP fund with at least PKR 1 million. We all agreed, but we had only three months to collect it.

This was the initiative I needed. I have always believed that there are many students from the poorest families who are equal or even better than those of us who can finance ourselves. Their only barrier is money. Helping at least one such student is a responsibility for each of us, whether individually or collectively. When I set out to ask friends and relatives to dish out just small amounts for this NOP fund, I was delighted to get a very positive response from the alumni in Karachi. Above all, I was grateful of their trust in me that the money being collected will go directly to the NOP fund. I even got some donations from friends of friends and from abroad. It did, however, take more than 3 months but finally I had collected PKR 600,000.

The most heartening thing to note was the immense desire shown by all those who contributed to this NOP fund. The goal was a common one for all every poor student deserves an equal chance to have the best education and give a better life to his family and society. Ibrahim Shamsi always stayed enthusiastic about the progress of the NOP and his confidence kept my hopes high about achieving a good target."

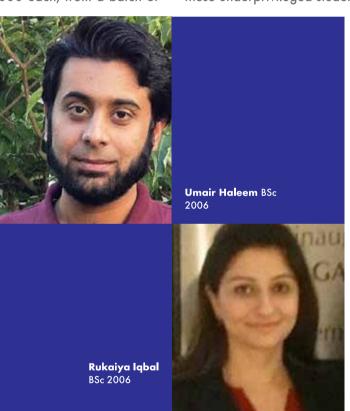


## FORMER LUMS STUDENT SUPPORTS THE NOP

Ahsan Ejaz did not graduate from LUMS, but he did spend 3 years studying here. In those 3 years, he realised the importance of the National Outreach Programme (NOP) initiative. He started with a simple vision and with his strong belief, dedication, and commitment transformed his vision into reality. Ejaz, in his final year of the BSc degree, initiated a fund for NOP students exclusively with the donations generated from the batch of 2006. At that time a mere donation of PKR 1000 each, from a batch of

more than 400 students was a practical and easy way to put an underprivileged individual through the best educational institution in Pakistan.

Although the donation amount seemed small, the collection part proved to be most challenging. Many alumni who realised the importance of auality education to somebody hailing from a remote region and the difference it can make to their lives, supported Ahsan and



helped him to gather funds and contribute towards the NOP fund. Since the inception of the fund, Ahsan Ejaz has managed to put two students (one girl and one boy) through the BSc programme; one of them is in his last year while one has already graduated. He is presently trying to create an Endowment Fund to make the whole effort more sustainable.

The LUMS NOP seeks out and helps young, brilliant minds to achieve what they truly deserve; to ensure that their skills, intelligence and talents are not wasted due to lack of funds. Funds collected under the banner of NOP are used to help and educate these underprivileged students at LUMS. There is no

> paucity of talent in the country but the only thing lacking are avenues to channelise this brilliance and thus, NOP proves to be a great initiative and an ideal way to make sure this brilliance is not wasted.

> A special acknowledgement needs to go to the following LUMS alumni -Sumayya Zubair, Rabia Waqar, Kazi Muhammad, Umar Nadeem, Rukaiya Iqbal, Ahsan Kirmani, Umair Haleem, Izhar Siddiqui, Rabea Haq

and Foud Shahnawaz who have been volunteering each year to remind and collect donations from alumni. They have directly contributed to the success of this fund, which would not have been possible without their support and effort.

### NATIONAL OUTREACH PROGRAMME

## AN UPDATE ON THE FIRST NOP BATCH (BSc 2007)



**Muhammad Yasir Khan** is Country Economist at International Growth Center (IGC) in Pakistan, stationed in Islamabad. He recently got admission in the PhD programme at HAAS Business School, UC Berkeley.

**Muhammad Bilal Khan** completed his Master's in Economics from France and Germany on the Erasmus Mundus Scholarship. Presently he is in the fourth year of Economics PhD at University of Southern California.

**Abdul Sattar Mughal,** after his Bachelor's degree from LUMS, was offered a job at Unilever Pakistan. He is Finance Manager at Unilever and currently in Singapore on a company assignment.

**Atif Noor** is working at Al-Ghanim Industries, Kuwait as Finance Manager. He has been working there for 7 years now. **Suleman Sarwar Gill** also joined Al-Ghanim Industries, along with Atif, right after completing his Bachelor's degree from LUMS. Presently he is Head of Finance at Kirby East Asia.

**Waqas Ghouri** went for his Master's after completing the undergraduate programme at LUMS. He is working as an Economist at Resource Vision Inc. in Canada. Since June 2013, he has been Senior Analyst with the Ministry of the Economy, Govt. of Saskatchewan, Canada. During his first year with the executive government, he was nominated for Saskatchewan's Premier's Award of Excellence in Public Service 2013, for creating a new market based and innovative royalty regime for Saskatchewan forestry sector (trees are owned by the Crown and forestry companies pay royalty to cut them).



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# The years we leave behind give us much to look forward to

#### The seeds we helped these farmers plant, are bearing rich fruits

These farmers had the land, but little else. Khushhalibank helped them with a small loan so that they could put the land to good use. They planted saplings that are bearing rich fruits for them today. Over the past years we have transformed the lives of many of these people. Today, we are proud to say that we have much to look forward to.



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