

FARAH SAID

CONTACT INFORMATION	Department of Economics Lahore University of Management Sciences Opposite Sector U, DHA Phase V 54792 Lahore, Pakistan	✉: farah_said@lums.edu.pk ☎: (+92) 042 3560 8000 (Ext: 2157) 🌐: sites.google.com/site/farahziasaid/
EDUCATION	Lahore School of Economics, Lahore, Pakistan Ph.D. in Economics (Distinction)	2019
	Chartered Financial Analyst	2014
	University of Oxford, Oxford, UK MSc. Financial Economics (Dean's list)	2009
	Lahore University of Management Sciences, Lahore, Pakistan BSc. (hons.) Economics (Gold Medal)	2008
PROFESSIONAL EXPERIENCE	Lahore University of Management Sciences, Lahore, Pakistan <i>Department of Economics</i> Associate Professor Assistant Professor	2025 - Present 2022 - 2025
	Mahbub ul Haq Research Center, Lahore, Pakistan Executive Director Associate Director	2024 - Present 2022 - 2024
	Centre for Economic Research in Pakistan (CERP), Lahore, Pakistan Research Fellow	2023 - Present
	Institute of Development and Economic Alternatives, Lahore, Pakistan Associate Fellow	2023 - Present
	Abdul Latif Jameel Poverty Action Lab (J-PAL) Affiliated Professor	2025 - Present
	Georg-August-Universität Göttingen, Göttingen, Germany Stephan Klasen Postdoctoral Research Fellow	2021 - 2022
	Lahore School of Economics, Lahore, Pakistan <i>Department of Economics</i> Assistant Professor Teaching Fellow	2013 - 2021 2011 - 2013
	Centre for Research in Economics and Business (CREB), Lahore, Pakistan Research Fellow	2011 - 2021
	Lahore University of Management Sciences, Lahore, Pakistan <i>Suleman Dawood School of Business</i> Teaching Fellow	October 2009 - June 2011
SELECTED PUBLICATIONS	Weidmann, B., Vecchi, J., Said, F., Deming, D. J., and Bhalotra, S. R. (2026). How Do You Identify a Good Manager? <i>The Quarterly Journal of Economics</i> (Forthcoming).	
	Abdelnabi, M. Afraz, N., Ahmed, T., Ayub, A., Makki, F., Said, F., Schiektekot, P. and Vlaev,	

I. (2024). Nudging Tax Filing Through Text Message Combinations: Evidence from Pakistan. *Behavioural Public Policy*, 1–22 (Available online, 10 December 2024).

Afzal, U., d’Adda, G., Fafchamps, Quinn S. and Said, F. (2024). Demand for Commitment in Credit and Saving Contracts: A field experiment, *The Economic Journal*, 134 (664), 3063-3095.

Ahmed, H., Mahmud, M., Said, F., and Tirmazee, Z. (2024). Encouraging Female Graduates to Enter the Labor Force: Evidence from a role model intervention in Pakistan, *Economic Development and Cultural Change*, 72 (2), 919-957.

Said, F., and Malik, A. (2024). *Chapter 6: Rethinking the Role of Structural Change in Fertility Transition*, in *Pakistan@2050: Demographic Change, Future Projections, and Development Opportunities*. Islamabad, Pakistan: Population Council.

Bonan, J., d’Adda, G., Mahmud, M., and Said, F. (2023). Nudging Payment Behaviour: Evidence from a field experiment on pay-as-you-go off-grid electricity, *World Bank Economic Review*, 37 (4), 620-639.

Musaddiq, T., and Said, F. (2023). Educate the Girls: Long run effects of secondary schooling for girls in Pakistan, *World Development*, 161, 106115.

Said, F., Mahmud, M., d’Adda, G., and Chaudhry, A. (2022). Home-based Enterprises: Experimental evidence on female preferences from Pakistan, *Economic Development and Cultural Change*, 71 (1), 185-221.

Afzal, U., d’Adda, G., Fafchamps, and Said, F. (2022). Intrahousehold Consumption Allocation and Demand for Agency: A triple experimental investigation, *American Economic Journal: Applied Economics*, 14 (3), 400-444.

Malik, K., Meki, M., Morduch, J., Ogden, T., Quinn, S., and Said, F. (2020). COVID-19 and the Future of Microfinance: Evidence and insights from Pakistan, *Oxford Review of Economic Policy*, 36, Issue Supplement_1, S138–S168.

Afzal, U., d’Adda, G., Fafchamps, M., Quinn, S., and Said, F. (2018). Two Sides of the Same Rupee? Comparing demand for microcredit and microsaving in a framed field experiment in rural Pakistan, *The Economic Journal*, 128 (614), 2161-2190.

Said, F., Afzal, U., and Turner, G. (2015). Risk Taking and Risk Learning after a rare event: Evidence from a field experiment in Pakistan, *Journal of Economic Behavior and Organization*, 118, 167-183.

Turner, G., Said, F., and Afzal, U. (2014). Microinsurance Demand after a Rare Event: Evidence from a field experiment in Pakistan, *The Geneva Papers on Risk and Insurance – Issues and Practice*, 39, 201-223.

RESEARCH IN
PROGRESS
(SELECTED;
EXTERNALLY
FUNDED)

Interoperable Payment Systems (Pakistan), with Kashif Malik, Phillip Roessler, Russell Toth, and Tiffany Tsai. (*Data collection underway*)

Measuring the Effects of a Large-scale Human Capital Development Programme in Punjab, with Amer Hasan, Syed M. Hasan and Kate Vyborny. (*Data collection underway.*)

Digital Pathway to Women’s Economic Participation in Transport, with Kashif Malik, Muhammad Meki, and Simon Quinn. (*Data collection underway.*)

Strengthening Crisis-resilient Social Protection, with Zainab Majoka (World Bank) and Kate Vyborny. (*Piloting.*)

State Reform, Land Rights, and Rural Livelihoods in Pakistan, with Ali Cheema, Sarah Khan and Kate Vyborny. (*Piloting.*)

PROFESSIONAL
SERVICE

Member Organizing Committee, Pathways to Development Conference, co-hosted by Department of Economics and MHRC at LUMS, IDS Sussex, IDEAS, CERP, IGC and CDPR, Lahore University of Management Sciences, 2022 to date.

Member Punjab Social Economic Registry Advisory Committee, Government of Punjab, 2024.

Team member, Sentinel Project, documenting crisis management and Covid-19 recovery in the global microfinance sector, in partner MasterCard Centre for Inclusive Growth, 2021 - 2022.

Advisory on behavior change for immunization through mobile phones, Bill & Milanda Gates Foundation and Viamo PBC, 2021 - 2022.

Advisory on crisis resilient social protection in Pakistan, The World Bank, 2021 - 2022.

Advisory on improving HPV vaccination uptake in schools, WHO Behavioural Team, 2020-2021.

Co-convenor, Applied Development Economics Conference, Lahore School of Economics, 2018 - 2020.

Co-convenor, Symposium on Behavioural Economics in Policy Making, Lahore School of Economics, 2019.

Co-convenor, Workshop on Microfinance Products and Processes: Lessons from the field, Lahore School of Economics, 2017.

Microfinance and Enterprise Development: Research Prospects and Challenges, Lahore School of Economics, 2015.

TRAININGS
CONDUCTED

Evidence-Based Policy Design Training, Executive Education Program, Centre for Economic Research in Pakistan, 2020-2024.

Monitoring and Evaluation Bootcamp, Centre for Economic Research in Pakistan, 2021-2022.

Quantitative Research Methods, Atomcamp, 2023.

Behavioral Economics in Policy Making, National School of Public Policy, Lahore, Pakistan, 2019, 2020, 2021.

Impact Evaluation Methods, GLocal Evaluation Week, 2020.