ADMISSIONS GUIDELINES

Admission into any of the PhD Programmes is purely merit-based and rests solely on the following factors:

- Academic record
- Performance in the admission tests
- Interview performance
- Completed application form along with all supporting documents

Applicants are expected to have obtained their MS, MPhil, MSc, MA from national or foreign institutions that are accredited or recognised by the Higher Education Commission (HEC) of Pakistan.

DATES TO REMEMBER

<table>
<thead>
<tr>
<th>Activities</th>
<th>Date</th>
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</thead>
<tbody>
<tr>
<td>Deadline to take GMAT/GRE</td>
<td>May 06, 2016</td>
</tr>
<tr>
<td>Deadline to apply for admission</td>
<td>May 12, 2016 till 5:00 pm (PST)</td>
</tr>
<tr>
<td>Deadline to submit supporting documents for admission</td>
<td>May 13, 2016 till 5:00 pm (PST)</td>
</tr>
<tr>
<td>Admission decisions</td>
<td>May - July 2016</td>
</tr>
<tr>
<td>Classes start</td>
<td>August 2016</td>
</tr>
</tbody>
</table>

PhD Management
Organisational Behaviour, Operations Management, Finance
Creating Impact through Rigorous Research

Office of Marketing, Fundraising & Alumni
Lahore University of Management Sciences
Telephone: +92-42-111-11-LUMS (5867) (Ext.2177)
Email: admissions@lums.edu.pk
Web: www.lums.edu.pk

Suleman Dawood School of Business
Lahore University of Management Sciences

Ranked #10 in Asia
In Research Productivity

Fully funded programme + stipend

170 PhD faculty members at LUMS

700+ case studies written by LUMS faculty
INTRODUCTION

Suleman Dawood School of Business (SDSB) is the oldest school at LUMS, established in 1986. The school introduced the case method of teaching, keeping in mind the need for a challenging and relevant curriculum. SDSB at LUMS, in keeping with its goal of becoming an internationally renowned centre of research in the field of management, is offering a course-based PhD programme in the following three specialisations:

- Organisational Behavior/Strategy & Organisation (OB/S&O)
- Operations Management (OM)
- Finance

AREAS OF SPECIALISATION


The specialisation enables students to gain greater insights into the functioning of complex and evolving organisations. The principal objective of OB/S&O is to train students in the theory and methods of disciplines such as Organisational Behaviour, Human Resource Management and Strategy/Organisation Studies.

Current Research Topics
- Creativity
- Cross-cultural Management
- Industrial Clusters & Competitive Strategy
- Leadership & Organisational Change
- Motivation, Values, Attitudes and Behavior
- Negotiations
- Organisational Justice
- Public Personnel Management

2. Operations Management (OM)

This specialisation deals with configuring people, materials, machines and methods for optimal benefits. It draws upon a wide range of disciplines including mathematics, economics and other social sciences. Work performed in this area is typically characterised by a blend of theoretical and applied research. PhD candidates can also pursue doctoral research that examines problems and issues pertaining to Pakistani industry and emerging economies.

Current Research Topics
- Business Analytics
- Business Intelligence
- Enterprise Modelling
- Mathematical Modelling/Optimisation
- Operations Strategy
- Product/Process Development
- Scheduling and Transportation
- Supply Chain Management
- System Dynamics
- Technology/Innovation Management
- Total Quality Management
- Value Stream Management

3. Finance

The Finance specialisation focuses on current research topics in corporate finance, asset pricing, investments, financial institutions and Islamic finance. The coursework component of the programme exposes students to a variety of theoretical and empirical research topics to understand relevant issues in finance theory and to conduct research. The objective of the finance doctoral programme is to train students to do high-quality research and to prepare them for careers in finance with leading academic and research institutions.

Current Research Topics
- Asset pricing and market efficiency
- Corporate finance and investments in emerging markets
- Corporate investment and financing decisions
- Financial risk management and contingent securities
- International finance and banking
- Islamic banking and finance
- Issues in accounting and control
- Portfolio diversification, investments and financial markets
- Regulatory framework and role of financial institutions
- Theory of the firm, agency problem, corporate governance and other institutional issues

FUNDING STRUCTURE

<table>
<thead>
<tr>
<th>Year of PhD enrollment</th>
<th>Monthly Stipend</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st year</td>
<td>Rs. 45,000 and two TA ships in undergraduate courses</td>
</tr>
<tr>
<td>2nd year</td>
<td>Rs. 45,000 and two TA ships in undergraduate courses</td>
</tr>
<tr>
<td>3rd year</td>
<td>Rs. 45,000 and three TA ships in undergraduate courses</td>
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<tr>
<td></td>
<td>Or</td>
</tr>
<tr>
<td></td>
<td>Rs. 45,000 and one undergraduate course teaching along with two TA ships</td>
</tr>
<tr>
<td>4th year</td>
<td>Teaching Fellow Position</td>
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