PhD Management
Creating Impact Through Rigorous Research

Suleman Dawood
School of Business
#MERITMATTERS
**Why PhD Management at SDSB?**
- SDSB ranked among top 300 business schools by QS Rankings by Subject 2017
- Fully funded programme with substantial monthly stipend
- 46 faculty members with PhDs from world-renowned international universities
- 21 journal articles published in 13 ‘A’ ranked journals by ABDC and ABS
- Graduates working in reputable national and international universities

**PhD Management at a Glance**

**Specialisations Offered**
- Organisational Behaviour and Strategy
- Operations Management
- Finance

**Organisational Behaviour and Strategy (OBS)**
OBS enables students to gain insight into the functioning of complex and evolving organisations. It principally trains students in the theory and methods of disciplines such as Organisational Behaviour, Human Resource Management, and Stratgy/Organisation Studies.

**Operations Management (OM)**
OM deals with configuring people, materials, machines, and methods for optimal benefits. Characterised by a blend of theoretical and applied research, OM draws upon a wide range of disciplines including Mathematics, Economics, and other Social Sciences.

**Current Research Topics**
- Industrial Clusters and Competitive Strategy
- Cross-Cultural Management
- Leadership and Organisational Change
- Negotiations
- HRM in Developing Countries
- Entrepreneurship
- Business Ethics and CSR
- Organisational Justice and Abusive Supervision
- Emotions at Workplace

**Current Research Topics**
- Mathematical Modelling/Optimisation
- Supply Chain Management
- Total Quality Management
- Enterprise Modelling
- Operations Strategy
- Technology/Innovation Management
- Product/Process Development
- Value Stream Management
- Business Analytics and Business Intelligence

**Financial Support**
- Fully funded programme with tuition fee waiver
- Substantial monthly stipend
- Paid teaching and research assistantships
- GMAT/GRE fee refund of one test attempt for admitted applicants

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“Our student centred philosophy has earned us a great reputation in the international job market. This apprenticeship creates an environment where students can think independently, critique other’s ideas, challenge their thoughts, develop research ideas and solutions for management challenges in the industry.”

Dr. Mohammad Shamseddin Sadia Raja
Assistant Professor and Deputy Director, PhD Management Programme, SDSB

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Dr. Muhammad Abrar Rahman Malik
Assistant Professor, SDSB
Admission Criteria

1. Academic background
   - Minimum eighteen years of education
   - Undergraduate and/or graduate degree(s) recognised by the Higher Education Commission (HEC), Pakistan in Management and related disciplines such as Business, Economics, Commerce or Accounting; applicants with degrees in other disciplines may be required to do additional non-credit coursework after admission
   - Undergraduate and graduate degree grades: Minimum 3.0 CGPA (or 70% marks)
   - Secondary and higher secondary school grades: Minimum 70% marks (or equivalent)

2. Admission test
   - GMAT: Minimum test score of 60th percentile (or GRE General equivalent)

3. A well developed research proposal

4. Two letters of recommendation

5. Interview performance

Admission Calendar

Deadline to take GMAT/GRE
February 9, 2018

Deadline to apply online
February 15, 2018

Deadline to submit supporting documents
February 16, 2018

Admission decisions
March - April 2018

Classes commence
August 2018

"The LUMS PhD Programme has been a life transforming experience for me. The programme structure allowed me to rigorously explore my research interests with support from world-class faculty."

Dr. Shoaib UI Haq
PhD Management 2015
Assistant Professor, Sejong University, South Korea

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