MONDAY, APRIL 29

0830 - 0900 Discussion Group: Business Strategy

0905 -1035 **BUSINESS STRATEGY**  
M. SHAFIQUE

*Topic*: Monitoring and Evaluation

*Case*: Store 24

*Assignment*: Read and examine the case thoroughly using the concepts and tool in the accompanying text and be prepared to engage in a comprehensive discussion of management issues and challenges and be able to offer your evaluation of actual and potential solutions.

*Read:*

1. Using the Balanced Scorecard as a Strategic Management System
2. Building a Balanced Scorecard

1035 - 1105 Tea break

1105 - 1135 Discussion Group: Business Development and the Economy

1140 - 1310 **BUSINESS DEVELOPMENT AND THE ECONOMY**  
KHALID A MIRZA

*Topic*: China – Financial Sector Policy

*Read*: Speech at the University of Chicago’s Greater China Conference on the “Role of the Financial Sector in China’s Development”

1310 - 1435 Lunch break
1435 - 1505  Discussion Group: Business Ethics and Islam

1510 - 1640  **BUSINESS ETHICS AND ISLAM**  
KAMRAN RASHID

**Topics:**

1. Foundations of Finance in Islam  
2. Riba (Interest): Prohibition and Alternatives

**Read:** The Text of the Historic Judgment on Riba (Interest) by Supreme Court of Pakistan

**TUESDAY, APRIL 30**

0830 - 0900  Discussion Group: Macroeconomic Environment for Business

0905 - 1035  **MACROECONOMIC ENVIRONMENT FOR BUSINESS**  
TANVEER SHEHZAD

**Topic:** Contemporary Economic Events  
**Case:** Brexit

**Assignment:**

1. Do you feel more towards a leave or remain supporter?

2. What are the three most important costs that UK paid for being part of EU?

3. What are the three benefits of being part of the EU?

1035 - 1105  Tea break

1105 - 1135  Discussion Group: Financial Management II

1140 - 1310  **FINANCIAL MANAGEMENT II**  
SYED MUBASHIR ALI

**Topic:** Long-Term Financial Planning  
**Case:** Winfield Refuse Management Inc.

**Assignment:** Answer the questions in the case.

**Read:** B&E: Chapter 17 and 24

1310 - 1435  Lunch break
1435 - 1505  Discussion Group: Project Management

1510 - 1640  

**PROJECT MANAGEMENT**  
ZEHRA WAHEED

**Case:** Rehabilitation of Lower Chenab Canal Eastern

**Assignment:**

1. What are the reasons for project delays in the LCCE project?

2. Based on Javed’s data, when is the project expected to be completed if: A max load of Rs75mn per week is achieved? A max load of Rs50mn per week is achieved?

3. Based on EV data, what is the cost and schedule variance of the project?

4. Based on EV data, when is the project expected to be completed if: A max load of Rs75mn per week is achieved? A max load of Rs50mn per week is achieved?

5. When will the project finish?

**Read:**

1. Keeping on Track: Maintaining Control

2. Earned Value Management and Analysis

1640 - 1700 Break

1700 - Onwards  

**GUEST SPEAKER SESSION**

**Guest Speaker:** Mr. Aamir Ibrahim (*CEO of Jazz, the Chairman of Mobilink Microfinance Bank Ltd. and the Head of Emerging Markets VEON.*)

**Venue:** Auditorium B-3 (SDSB Basement)

**Note:** Attendance is mandatory for all students.

**WEDNESDAY, MAY 01**

*Labour Day Holiday*
THURSDAY, MAY 02

0830 - 0900 Discussion Group: Macroeconomic Environment for Business

0905 - 1035 MACROECONOMIC ENVIRONMENT FOR BUSINESS
TANVEER SHEHZAD

Topic: Pakistan Economic Data
Case: Pakistan: Is Foreign Aid Helping or Hindering Development?

Assignment:

1. Which macroeconomic variables is the most problematic for Pakistan, in your opinion?

2. What went wrong with the budgetary borrowings of Pakistan?

3. Taking the perspective of fortune teller, what do you see as the future of Pakistan’s fiscal management?

1035 - 1105 Tea break

1105 - 1135 Discussion Group: Financial Management II

1140 - 1310 FINANCIAL MANAGEMENT II
SYED MUBASHIR ALI

Topic: Long-Term Financial Planning
Case: Landmark Facility Solution

Assignment: Answer the questions in the case.

1310 - 1435 Lunch break

1435 - 1840 PROJECT MANAGEMENT
(Double Session)
ZEHRA WAHEED

Project Management Simulation: Scope, Resources, Schedule

Read: Simulation Handout

Venue: Sohail Aslam LAB (SBSSE Basement)
FRIDAY, MAY 03

0900 - 1315  EXPERIENTIAL LEARNING II
M SHEHRYAR SHAHID

Topic: Designing Virtual Prototypes

Activity: No in-class session in this week. During the first half of the day, teams will work in their DRs on designing the Virtual Prototypes (VP) of their proposed solutions. Later, they will get out of the building to field-test their VPs with the core customers of their product/service.

Assignment: Field Test: Interviews with the same group of 5-10 core customers. The teams will use this interaction to illustrate the VPs of their proposed solutions to the customers and seek their feedback and willingness to pay for and buy the proposed product/service.

1315 - 1435  Lunch & Juma Break

1435 - 1505  Discussion Group: Financial Management II

1510 - 1840  FINANCIAL MANAGEMENT II (Double Session)
SYED MUBASHIR ALI

Topic: Long-Term Financial Planning

Case: SK Paper

Assignment: Answer the questions in the case.

Read: B&E: Chapter 14